# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2003 Commission file number 1-13397

# CORN PRODUCTS INTERNATIONAL, INC.

(Exact Name of Registrant as Specifie	ed in Its Charter)	
Delaware	22-3514823	
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)	
5 Westbrook Corporate Center, Westchester, Illinois	60154	
(Address of Principal Executive Offices)	(Zip Code)	
Registrant's telephone number, including are	ea code <b>(708) 551-2600</b>	
Securities registered pursuant to Section	n 12(b) of the Act:	
Title of Each Class	Name of Each Exchange on Which Registered	
Common Stock, \$.01 par value per share	New York Stock Exchange	
Preferred Stock Purchase Rights (currently traded with Common Stock)	New York Stock Exchange	
Securities registered pursuant to Section	12(g) of the Act:	
NONE		
Indicate by check mark whether the Registrant: (1) has filed all reports required to be file during the preceding 12 months (or for such shorter period that the Registrant was required t requirements for the past 90 days. Yes [X] No [ ]		
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulati of Registrant's knowledge, in definitive proxy or information statements incorporated by ref Form 10-K. [X]		
Indicate by check mark whether the Registrant is an accelerated filer (as defined in Excha	ange Act Rule 12b-2). Yes [X] No [ ]	

The aggregate market value of the Registrant's voting stock held by non-affiliates of the Registrant (based upon the per share closing price of \$30.03 on June 30, 2003, and, for the purpose of this calculation only, the assumption that all of the Registrant's directors and executive officers are affiliates) was approximately \$1,023,000,000.

The number of shares outstanding of the Registrant's Common Stock, par value \$.01 per share, as of February 20, 2004, was 36,248,149.

Documents Incorporated by Reference:

Information required by Part I (Item 1), Part II (Items 5, 6, 7, 7A and 8) and Part IV (Item 15(a)(1)) of this document is incorporated by reference to certain portions of Exhibit 13.1 included as part of this 2003 Annual Report on Form 10-K.

Information required by Part III (Items 10, 11, 12, 13 and 14) of this document is incorporated by reference to certain portions of the Registrant's definitive Proxy Statement distributed in connection with its 2004 Annual Meeting of Stockholders.

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#### PART I.

#### **ITEM 1. BUSINESS**

## The Company

Corn Products International, Inc. was incorporated as a Delaware corporation in 1997 and its common stock is traded on the New York Stock Exchange. Corn Products International, Inc., together with its subsidiaries (the "Company" or "Corn Products"), manufactures and sells food ingredients and industrial products derived from the wet milling and processing of corn and other starch-based materials (such as tapioca). The Company is one of the largest corn refiners in the world and the leading corn refiner in Latin America. In addition, it is the world's leading producer of dextrose and has strong regional leadership in cornstarch and liquid sweeteners. The Company had consolidated net sales of \$2.10 billion in 2003. Approximately 63 percent of the Company's 2003 revenues were provided from its North America operations with the remainder coming from its South America and Asia/Africa operations.

Corn refining is a capital-intensive two-step process that involves the wet milling and processing of corn. During the front-end process, corn is steeped in a water-based solution and separated into starch and by-products such as animal feed and germ. The starch is then either dried for sale or further modified or refined through various processes to make sweeteners and other starch-based products designed to serve the particular needs of various industries. The Company's sweetener products include high fructose corn syrups ("HFCS"), glucose corn syrups, high maltose corn syrups, caramel color, dextrose, maltodextrins and glucose and corn syrup solids. The Company's starch-based products include both industrial and food grade starches.

The Company supplies a broad range of customers in many industries. Most of the Company's customers are in the food and beverage, pharmaceutical, paper products, corrugated and laminated paper, textile and brewing industries and in the animal feed markets worldwide. The Company believes its local approach to production and service is of high value to its customers.

#### **Products**

The Company's sweetener products account for more than one half of net sales while starch products and co-products each account for one quarter or less of net sales.

*Sweetener Products.* The Company's sweetener products represented approximately 54 percent, 55 percent and 57 percent of the Company's net sales for 2003, 2002 and 2001, respectively.

High Fructose Corn Syrup: The Company primarily produces two types of high fructose corn syrup: (i) HFCS-55, which is mainly used as a sweetener in soft drinks; and (ii) HFCS-42, which is used as a sweetener in various consumer products such as fruit-flavored beverages, yeast-raised breads, rolls, dough, ready-to-eat cakes, yogurt and ice cream.

Glucose Corn Syrups: Corn syrups are fundamental ingredients in many industrial products and are widely used in food products such as baked goods, snack foods, beverages, canned fruits, condiments, candy and other sweets, dairy products, ice cream, jams and jellies, prepared mixes and table syrups. In many markets the Company offers corn syrups that are manufactured through an ion exchange process, a method that creates the highest quality, purest

corn syrups.

High Maltose Corn Syrup: This special type of glucose syrup has a unique carbohydrate profile, making it ideal for use as a source of fermentable sugars in brewing beers. High maltose corn syrups are also used in the production of confections, canning and some other food processing applications.

Dextrose: The Company was granted the first U.S. patent for dextrose in 1923. The Company currently produces dextrose products that are grouped in three different categories - monohydrate, anhydrous and specialty. Monohydrate dextrose is used across the food industry in many of the same products as glucose corn syrups, especially in confectionery applications. Anhydrous dextrose is used to make solutions for intravenous injection and other pharmaceutical applications, as well as some specialty food applications. Specialty dextrose products are used in a wide range of applications, from confectionery tableting to dry mixes to carriers for high intensity sweeteners. Dextrose also has a wide range of industrial applications, including use in wall board and production of biodegradable surfactants (surface agents), humectants (moisture agents), and as the base for fermentation products including vitamins, organic acids, amino acids and alcohol.

Maltodextrins and Glucose and Corn Syrup Solids: These products have a multitude of food applications, including formulations where liquid corn syrups cannot be used. Maltodextrins are resistant to browning, provide excellent solubility, have a low hydroscopicity (do not retain moisture), and are ideal for their carrier/bulking properties. Corn syrup solids have a bland flavor, remain clear in solution, and are easy to handle and also provide bluing properties.

Starch Products. Starch products represented approximately 21 percent, 20 percent and 20 percent of the Company's net sales for 2003, 2002 and 2001, respectively. Starches are an important component in a wide range of processed foods, where they are used particularly as a thickener and binder. Cornstarch is also sold to cornstarch packers for sale to consumers. Starches are also used in paper production to produce a smooth surface for printed communications and to improve strength in today's recycled papers. In the corrugating industry, starches are used to produce high quality adhesives for the production of shipping containers, display board and other corrugated applications. The textile industry has successfully used starches for over a century to provide size and finishes for manufactured products. Industrial starches are used in the production of construction materials, adhesives, pharmaceuticals and cosmetics, as well as in mining, water filtration and oil and gas drilling.

*Co-Products and others.* Co-products and others accounted for 25 percent, 25 percent and 23 percent of the Company's net sales for 2003, 2002 and 2001, respectively. Refined corn oil is sold to packers of cooking oil and to producers of margarine, salad dressings, shortening, mayonnaise and other foods. Corn gluten feed is sold as animal feed. Corn gluten meal and steepwater are sold as additives for animal feed. Until the Company's sale of its wholly-owned subsidiary, Enzyme Bio-Systems Ltd., in early February 2002, enzymes were produced and marketed for a variety of food and industrial applications.

## **Geographic Scope and Operations**

The Company operates in one business segment, corn refining, and is managed on a geographic regional basis. The business includes regional operations in North America, South America and Asia/Africa. In 2003, approximately 63 percent of the Company's net sales were derived from

operations in North America, while South America and Asia/Africa represented approximately 24 percent and 13 percent, respectively. See Note 15 of the Notes to the Consolidated Financial Statements entitled "Segment Information," included herewith as part of Exhibit 13.1, for certain financial information with respect to geographic areas.

The Company's North America region consists of operations in the U.S., Canada and Mexico, and, prior to the December 2002 dissolution of CornProductsMCP Sweeteners LLC ("CPMCP"), included its then non-consolidated equity interest in that entity. For a further discussion of CPMCP and the dissolution, see Note 5 to the Consolidated Financial Statements entitled "Joint Marketing Company" included herewith as part of Exhibit 13.1. The region's facilities include 10 plants producing regular and modified starches, dextrose, high fructose and high maltose corn syrups and corn syrup solids, dextrins and maltodextrins, caramel color and sorbitol. The Company's plant in Bedford Park, Illinois is a major supplier of starch and dextrose products for the Company's U.S. and export customers. The Company's other U.S. plants in Winston-Salem, North Carolina and Stockton, California enjoy strong market shares in their local areas, as do the Company's Canadian plants in Cardinal, London and Port Colborne, Ontario. The Company is the largest corn refiner in Mexico with plants in Guadalajara (2 plants), Mexico City and San Juan del Rio.

The Company is the largest corn refiner in South America, with strong market shares in Argentina, Brazil, Chile and Colombia. The Company's South America region includes 12 plants that produce regular, modified, waxy and tapioca starches, high fructose and high maltose corn syrups and corn syrup solids, dextrins and maltodextrins, dextrose, caramel color, sorbitol and vegetable adhesives.

The Company's Asia/Africa region consists of corn and tapioca refining operations in Kenya, Pakistan, South Korea and Thailand. The region's facilities include 5 plants that produce modified, regular, waxy and tapioca starches, dextrins, glucose, dextrose, high fructose corn syrups and caramel color.

In addition to the operations in which it engages directly, the Company has strategic alliances through technical license agreements with companies in South Africa, Zimbabwe and Venezuela. As a group, the Company's strategic alliance partners produce high fructose, glucose and high maltose syrups (both corn and tapioca), regular, modified, waxy and tapioca starches, dextrose and dextrins, maltodextrins and caramel color. These products have leading positions in many of their target markets.

#### Competition

The corn refining industry is highly competitive. Many of the Company's products are viewed as commodities that compete with virtually identical products and derivatives manufactured by other companies in the industry. The U.S. is a highly competitive market. Competitors include ADM Corn Processing Division ("ADM") (a division of Archer-Daniels-Midland Company), Cargill, A.E. Staley Manufacturing Co. ("Staley") (a subsidiary of Tate & Lyle, PLC), National Starch and Chemical Company ("National Starch") (a subsidiary of Imperial Chemicals Industries plc) and several others. Mexico and Canada face competition from U.S. imports and local producers including ALMEX, a Mexican joint venture between ADM and Staley. In South America, Cargill and National Starch have corn-refining operations in Brazil. Other local corn refiners also operate in many of our markets. Competition within markets is largely based on price, quality and product availability.

Several of the Company's products also compete with products made from raw materials other than corn. High fructose corn syrup and monohydrate dextrose compete principally with cane and beet

sugar products. Co-products such as corn oil and gluten meal compete with products of the corn dry milling industry and with soybean oil, soybean meal and others. Fluctuations in prices of these competing products may affect prices of, and profits derived from, the Company's products.

#### **Customers**

The Company supplies a broad range of customers in over 60 industries. Approximately 21 percent of the Company's 2003 net sales were to companies engaged in the processed foods industry and approximately 17 percent of the Company's 2003 net sales were to companies engaged in the soft drink industry. Additionally, approximately 19 percent of the Company's 2003 net sales were to feed users.

#### **Raw Materials**

The basic raw material of the corn refining industry is yellow dent corn. The supply of corn in the United States has been, and is anticipated to continue to be, adequate for the Company's domestic needs. The price of corn, which is determined by reference to prices on the Chicago Board of Trade, fluctuates as a result of three primary supply factors: farmer planting decisions, climate, and government policies — and three major market demand factors: livestock feeding, shortages or surpluses of world grain supplies, and domestic and foreign government policies and trade agreements.

Corn is also grown in other areas of the world, including Canada, South Africa, Argentina, Brazil, China and Australia. The Company's affiliates outside the United States utilize both local supplies of corn and corn imported from other geographic areas, including the United States. The supply of corn for these affiliates is also generally expected to be adequate for the Company's needs. Corn prices for the Company's non-U.S. affiliates generally fluctuate as a result of the same factors that affect U.S. corn prices.

Due to the competitive nature of the corn refining industry and the availability of substitute products not produced from corn, such as sugar from cane or beet, end product prices may not necessarily fluctuate in a manner that correlates to raw material costs of corn.

The Company follows a policy of hedging its exposure to commodity fluctuations with commodities futures contracts for certain of its North American corn purchases. All firm-priced business is hedged. Other business may or may not be hedged at any given time based on management's judgment as to the need to fix the costs of its raw materials to protect the Company's profitability. See Registrant's Management's Discussion and Analysis of Financial Condition and Results of Operations, section entitled "Risk and Uncertainties - Commodity Costs," included herewith as part of Exhibit 13.1.

#### **Product Development**

Corn Products has a product application technology center located in Brazil, which directs the engineers and product development teams worldwide to develop product application solutions to better serve the ingredient needs of the Company's customers. Product development activity is focused on developing product applications for identified customer and market needs. Through this approach, the Company has developed value-added products for use in the corrugated paper, food, textile, baking and confectionery industries. The Company usually collaborates with customers to develop the desired product application either in the customers' facilities, the Company's technical service laboratories or on a contract basis. These efforts are supported by the Company's marketing, product technology and technology support staff.

#### **Sales and Distribution**

Salaried sales personnel, who are generally dedicated to customers in a geographic region, sell the Company's products directly to manufacturers and distributors. In addition, the Company has a staff that provides technical support to the sales personnel on an industry basis. In 2001 and 2002, the Company sold and distributed certain designated sweetener production destined for sale in the U.S. through CPMCP. See also Note 5 to the Consolidated Financial Statements included herewith as part of Exhibit 13.1. Following the December 2002 dissolution of CPMCP, the Company reverted to selling sweeteners in the U.S. directly to manufacturers and distributors (as was the case prior to 2001). The Company generally contracts with trucking companies to deliver bulk products to customer destinations for product delivery. In North America, the trucks generally ship to nearby customers. For those customers located considerable distances from Company plants, either rail or a combination of railcars and trucks is used to deliver product. Railcars are generally leased for terms of five to fifteen years.

## Patents, Trademarks and Technical License Agreements

The Company owns a number of patents, which relate to a variety of products and processes, and a number of established trademarks under which the Company markets such products. The Company also has the right to use certain other patents and trademarks pursuant to patent and trademark licenses. The Company does not believe that any individual patent or trademark is material to its business. There is not currently any pending challenge to the use or registration of any of the Company's significant patents or trademarks that would have a material adverse impact on the Company or its results of operations.

The Company is a party to several technical license agreements with third parties in other countries whereby the Company provides technical, management and business advice on the operations of corn refining businesses and receives royalties in return. These arrangements provide the Company with product penetration in the various countries in which they exist, as well as experience and relationships that could facilitate future expansion. The duration of the agreements range from one to ten years or longer, and most of these relationships have been in place for many years. These agreements in the aggregate provide approximately \$1 million of annual income to the Company.

#### **Employees**

As of December 31, 2003, the Company had approximately 6,900 employees, of which approximately 800 were located in the U.S. Approximately 36 percent of U.S. and 50 percent of non-U.S. employees are unionized. The Company believes its union and non-union employee relations are good.

#### **Government Regulation and Environmental Matters**

As a manufacturer and maker of food items and items for use in the pharmaceutical industry, the Company's operations and the use of many Company products are subject to various U.S., state, foreign and local statutes and regulations, including the Federal Food, Drug and Cosmetic Act and the Occupational Safety and Health Act, and to regulation by various government agencies, including the United States Food and Drug Administration, which prescribe requirements and establish standards for product quality, purity and labeling. The finding of a failure to comply with one or more regulatory requirements can result in a variety of sanctions, including monetary fines. No such fines of a material nature were imposed on the Company in 2003. The Company may also be required to comply with U.S., state, foreign and local laws regulating food handling and storage. The Company believes these laws and regulations have not negatively affected its competitive position.

The operations of the Company are also subject to various U.S., state, foreign and local laws and regulations with respect to environmental matters, including air and water quality and underground fuel storage tanks, and other regulations intended to protect public health and the environment. Based upon current laws and regulations and the enforcement and interpretations thereof, the Company does not expect that the costs of future environmental compliance will be a material expense, although there can be no assurance that the Company will remain in compliance or that the costs of remaining in compliance will not have a material adverse effect on the Company's future financial condition and results of operations.

The Company currently anticipates that it may spend approximately \$7 million in fiscal 2004 for environmental control and wastewater treatment equipment to be incorporated into existing facilities and in planned construction projects, including the Argo coal boiler project described in Exhibit 13.1 filed herewith, section entitled, "Liquidity and Capital Resources." The Company estimates that in 2005, it will spend approximately \$5 million on emissions control equipment for this Argo coal boiler project. This equipment is intended to enable the Company to continue its policy of compliance with existing environmental laws and regulations. Under the U.S. Clean Air Act Amendments of 1990, the U.S. Environmental Protection Agency recently adopted new air toxin regulations for a number of industry source categories, including industry boilers. The Company's U.S. facilities may require additional pollution control devices to meet these standards, though given their recent adoption, the Company has not yet formed an estimate of the financial impact of compliance with the boiler standards.

#### Other

The Company's Internet address is www.cornproducts.com. The Company makes available, free of charge through its Internet website, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended. These reports are made available as soon as reasonably practicable after the respective reports are electronically filed with or furnished to the Securities and Exchange Commission. The Company's corporate governance guidelines, Board committee charters and code of ethics are posted on the Company's website, the address of which is www.cornproducts.com, and each are available in print to any shareholder upon request in writing to Corn Products International, Inc., 5 Westbrook Corporate Center, Westchester, Illinois 60154 Attention: Corporate Secretary.

# **Executive Officers of the Registrant**

Set forth below are the names and ages of all executive officers of the Company, indicating their positions and offices with the Company.

Name	Age	All positions and offices with the Company
Samuel C. Scott III	59	Chairman and Chief Executive Officer of Corn Products since February 2001 and President of Corn Products since 1997. Mr. Scott also served as Chief Operating Officer of Corn Products from 1997 through January 2001. Prior thereto, he served as President of the worldwide Corn Refining Business of CPC International, Inc, ("CPC"), now Unilever Bestfoods ("Bestfoods"), from 1995 to 1997 and was President of Bestfoods' North American Corn Refining Business from 1989 to 1997. He was elected a Vice President of Bestfoods in 1991. Mr. Scott is a director of Motorola, Inc., The Bank of New York, ACCION U.S.A. and Inroads Chicago. He is also a Trustee of the Chicago Symphony.
Cheryl K. Beebe	48	Vice President and Chief Financial Officer since February 11, 2004. Ms. Beebe previously served as Vice President, Finance from July 2002 to February 2004, as Vice President from 1999 to 2002 and as Treasurer of Corn Products from 1997 to February, 2004. Prior thereto, she served as Director of Finance and Planning for the Bestfoods Corn Refining Business worldwide from 1995 to 1997 and as Director of Financial Analysis and Planning for Corn Products North America from 1993. Ms. Beebe joined Bestfoods in 1980 and served in various financial positions in Bestfoods.
Marcia E. Doane	62	Vice President, General Counsel and Corporate Secretary of Corn Products since 1997. Ms. Doane served as Vice President, Legal and Regulatory Affairs of the Corn Products Division of Bestfoods from 1996 to 1997. Prior thereto, she served as Counsel to the Corn Products Division from 1994 to 1996. Ms. Doane joined Bestfoods' legal department in 1989 as Operations Attorney for the Corn Products Division.
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Name	Age	All positions and offices with the Company	
Jorge L. Fiamenghi	48	Vice President and President of the South America Division of Corn Products since 1999. Mr. Fiamenghi served as Acting President, US-Canadian region from August 2001 to February 2002. Mr. Fiamenghi served as President and General Manager Corn Products Brazil from 1996 to 1999. Mr. Fiamenghi was General Manager for the Bestfoods Corn Refining affiliate in Argentina beginning in 1991. Prior thereto, he was Financial and Planning Director for the Bestfoods South American Corn Refining division from 1989 to 1991 and served as Financial and Administrative Manager for the Bestfoods Corn Refining division in Mexico beginning in 1987. Mr. Fiamenghi joined Bestfoods in 1971 and served in various financial and planning positions in Bestfoods.	
Jack C. Fortnum	47	Vice President since 1999 and President US/Canadian Region since July 2003. Mr. Fortnum previously served as President, US business from February 2002 until July 2003. Prior to that, Mr. Fortnum served as Executive Vice President, US-Canadian Region from August 2001 until February 2002, as the Controller of Corn Products from 1997 to 2001, as the Vice President of Finance for Refineries de Maiz, Bestfoods' Argentine subsidiary, from 1995 to 1997, as the Director of Finance and Planning for Bestfoods' Latin America Corn Refining Division from 1993 to 1995, and as the Vice President and Comptroller of Canada Starch Operating Company Inc., the Canadian subsidiary of Bestfoods, and as the Vice President of Finance of the Canadian Corn Refining Business from 1989.	
Jeffrey B. Hebble	48	Vice President since 2000 and President of the Asia/Africa Division of Corn Products since February 2001. Prior thereto, Mr. Hebble served as Vice President of the Asia/Africa Division since 1998. Mr. Hebble joined Bestfoods in 1986 and served in various	

Name	Age	All positions and offices with the Company
	_	positions in the Corn Products Division and in Stamford Food Industries Sdn. Berhad, a Corn Products subsidiary in Malaysia.
James J. Hirchak	50	Vice President – Human Resources of Corn Products since 1997. Mr. Hirchak joined Bestfoods in 1976 and held various Human Resources positions in Bestfoods until 1984, when he joined Bestfoods' Corn Products Division. In 1987, Mr. Hirchak was appointed Director, Human Resources for Corn Products' North American operations and he served as Vice President, Human Resources for the Corn Products Division of Bestfoods from 1992 to 1997.
Kimberly A. Hunter	42	Vice President and Corporate Treasurer of Corn Products since February 11, 2004. Ms. Hunter previously served as Director of Corporate Treasury from September 2001 to February 2004. Prior to that, she served as Managing Director, Investment Grade Securities at Bank One Corporation, a financial institution, from 1997 to 2000 and as Vice President, Capital Markets from 1992 to 1997.
Robin A. Kornmeyer	55	Vice President of Corn Products since September 2002 and Controller since January 2002. Prior to that, Mr. Kornmeyer served as Corporate Controller at Foster Wheeler Ltd., a worldwide engineering and construction company, from 2000 to 2002 and as its Director of Corporate Audit Services from 1997 to 2000.
Eugene J. Northacker	62	Vice President and President of the North America Division since February 2002. Mr. Northacker came out of retirement to serve as Acting President of the South America Division from August 2001 to February 2002. Prior to his retirement from the Company in January 2000, he served as Vice President and President of the South America Division since 1997. Mr. Northacker was appointed President of Bestfoods' Latin America Corn Refining Division and elected a Vice President of Bestfoods in 1992. Prior to that, he served
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Name	Age	All positions and offices with the Company
		as Business Director of Bestfoods' Latin America Corn Refining Division from 1989 to 1992, and as Corn Refining General Manager of Bestfoods' then Mexican subsidiary from 1984 to 1986. Mr. Northacker joined Bestfoods in 1968 in the financial group of Bestfoods' North American consumer foods division and has held executive assignments in several Bestfoods subsidiaries.
James W. Ripley	60	Senior Vice President, Planning, Information Technology and Compliance since February 11, 2004. Mr. Ripley previously served as Vice President and Chief Financial Officer of Corn Products since 1997 and Vice President, Finance from 1997 to July 2002. Prior thereto, he served as Comptroller of Bestfoods from 1995 to 1997 and as Vice President of Finance for Bestfoods' North American Corn Refining Division from 1984 to 1995. Mr. Ripley joined Bestfoods in 1968 as chief international accountant and subsequently served as Bestfoods' Assistant Corporate Comptroller, Corporate General Audit Coordinator and Assistant Comptroller for Bestfoods' European Consumer Foods Division.
Richard M. Vandervoort	60	Vice President – Strategic Business Development, Investor Relations and Government and Regulatory Affairs of Corn Products since 1998. Mr. Vandervoort served as Vice President – Business Development and Procurement, Corn Products International North American Division from 1997 to 1998. Prior thereto, he served as Vice President – Business Management and Marketing for Bestfoods' Corn Products Division from 1989 to 1997. Mr. Vandervoort joined Bestfoods in 1971 and served in various executive sales positions in Bestfoods' Corn Products Division and in Peterson/Puritan Inc., a Bestfoods subsidiary.

## **ITEM 2. PROPERTIES**

The Company operates, directly and through its consolidated subsidiaries, 27 manufacturing facilities, 26 of which are owned and one of which is leased (Jundiai, Brazil). In addition, the Company leases its corporate headquarters in Westchester, Illinois. The following list details the locations of the Company's manufacturing facilities within each of its three geographic regions:

North America

Cardinal, Ontario, Canada London, Ontario, Canada Port Colborne, Ontario, Canada San Juan del Rio, Queretaro, Mexico Guadalajara, Jalisco, Mexico (2 plants) Mexico City, Edo. de Mexico Stockton, California, U.S. Bedford Park, Illinois, U.S. Winston-Salem, North Carolina, U.S. South America

Baradero, Argentina Chacabuco, Argentina Balsa Nova, Brazil Cabo, Brazil Conchal, Brazil Jundiai, Brazil Mogi-Guacu, Brazil Llay-Llay, Chile Barranquilla, Colombia Cali, Colombia

Medellin, Colombia Guayaquil, Ecuador Asia/Africa

Eldoret, Kenya Faisalabad, Pakistan Ichon, South Korea Inchon, South Korea Sikhiu, Thailand

While the Company has achieved high capacity utilization, the Company believes its manufacturing facilities are sufficient to meet its current production needs. The Company has preventive maintenance and de-bottlenecking programs designed to further improve grind capacity and facility reliability.

The Company has electricity co-generation facilities at all of its U.S. and Canadian plants, as well as at its plants in San Juan del Rio, Mexico; Baradero, Argentina; Balsa Nova, Brazil; Mogi-Guacu, Brazil; and Faisalabad, Pakistan, that provide electricity at a lower cost than is available from third parties. The Company generally owns and operates such co-generation facilities itself, except for the facilities at its Stockton, California; Cardinal, Ontario; Balsa Nova, Brazil; and Mogi-Guacu, Brazil locations, that are owned by, and operated pursuant to co-generation agreements with, third parties.

The Company believes it has competitive, up-to-date and cost-effective facilities. In recent years, significant capital expenditures have been made to update, expand and improve the Company's facilities, averaging in excess of \$80 million per year for the last three years. The Company believes these capital expenditures will allow the Company to operate highly efficient facilities for the foreseeable future with further annual capital expenditures that are in line with historical averages.

#### ITEM 3. LEGAL PROCEEDINGS

Under the terms of the agreements relating to the spin-off of the Company from Bestfoods, the Company agreed to indemnify Bestfoods for certain liabilities relating to the operation of the Corn Refining Business prior to the spin-off, including liabilities relating to the antitrust legal proceedings described below.

Prior to the spin-off of the Company from Bestfoods, Bestfoods, as an HFCS producer, was named as one of the defendants in a number of private treble damage state class actions by direct and indirect customers. Such actions are currently pending in California, the District of Columbia and Kansas. The Company has entered into agreements to settle each of the remaining actions, and the settlement agreements are currently pending court approval. The terms of the proposed settlements would not have a material adverse effect on the financial results of the Company.

On October 21, 2003, the Company submitted, on its own behalf and on behalf of its Mexican affiliate, Compania Proveedora de Ingredientes, a Request for Institution of Arbitration Proceedings Submitted Pursuant to Chapter 11 of the North American Free Trade Agreement ("NAFTA"). The Request was submitted to the International Centre for Settlement of Investment Disputes and was brought against the United Mexican States. In the Request, the Company asserts that the imposition by Mexico of a discriminatory tax on beverages containing HFCS breached various obligations of Mexico under NAFTA. The Company seeks damages of not less than \$325 million. See also Management's Discussion and Analysis of Financial Condition and Results of Operations, included in exhibit 13.1 herewith, section entitled "Mexican Tax on Beverages Sweetened with HFCS."

The Company is currently subject to various other claims and suits arising in the ordinary course of business, including certain environmental proceedings. The Company does not believe that the results of such legal proceedings, even if unfavorable to the Company, will be material to the Company. There can be no assurance, however, that any claims or suits arising in the future, whether taken individually or in the aggregate, will not have a material adverse effect on the Company's financial condition or results of operations.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders, through the solicitation of proxies or otherwise, during the quarter ended December 31, 2003.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Shares of Corn Product's Common Stock are traded on the New York Stock Exchange ("NYSE") under the ticker symbol "CPO." The range of the NYSE reported high, low and closing market prices of the Company's Common Stock, holders of record and quarterly dividends are incorporated by reference from the Supplemental Financial Information filed herewith as part of Exhibit 13.1, section entitled "Common Stock Market Prices and Dividends."

The Company's policy is to pay a modest dividend. The amount and timing of the dividend payment, if any, is based on a number of factors including estimated earnings, financial position and cash flow. The payment of a dividend is solely at the discretion of the Company's Board of Directors. It is subject to the Company's financial results and the availability of surplus funds to pay dividends.

#### ITEM 6. SELECTED FINANCIAL DATA

Incorporated by reference from the Supplemental Financial Information filed herewith as part of Exhibit 13.1, section entitled "Ten-Year Financial Highlights."

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Incorporated by reference from Exhibit 13.1 filed herewith, section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

**International Operations and Foreign Exchange.** The Company has operated a multinational business subject to the risks inherent in operating in foreign countries and with foreign currencies for many years. The Company's U.S. dollar denominated results are subject to foreign currency exchange fluctuations and its operations are subject to political, economic and other risks.

The Company primarily sells world commodities and, historically, local prices have adjusted relatively quickly to offset the effect of a local devaluation. The Company may occasionally hedge commercial transactions and certain liabilities that are denominated in a currency other than the currency of the operating unit entering into the underlying transaction.

In each country where we conduct business, the business and assets are subject to varying degrees of risk and uncertainty. The Company insures its business and assets in each country against insurable risks in a manner that it deems appropriate. Because of its geographic dispersion, the Company believes that a loss from non-insurable events in any one country would not have a material adverse effect on the Company's operations as a whole.

**Uncertain Ability to Generate Adequate Financial Performance.** The Company's ability to generate operating income and to increase profitability depends to a large extent upon its ability to price finished products at a level that will cover manufacturing and raw material costs and provide a profit margin. The Company's ability to maintain appropriate price levels is determined by a number of factors largely beyond the Company's control, such as aggregate industry supply and market demand, which may vary from time to time, and the economic condition of the geographic region of the Company's operations.

Uncertain Ability to Contain Costs or to Fund Capital Expenditures. The Company's future profitability and growth also depends on the Company's ability to contain operating costs and per-unit product costs, to maintain and/or implement effective cost control programs and to develop value-added products and new product applications successfully, while at the same time maintaining competitive pricing and superior quality products, customer service and support. The Company's ability to maintain a competitive cost structure depends on continued containment of manufacturing, delivery and administrative costs as well as the implementation of cost-effective purchasing programs for raw materials, energy and related manufacturing requirements. The Company plans to focus capital expenditures on implementing productivity improvements and, if supported by profitable customer demand, expand the production capacity of its facilities. The Company may need additional funds for working capital as the Company grows and expands its operations. To the extent possible, the Company expects to fund its capital expenditures from operating cash flow. If the Company's operating cash flow is insufficient to fund such expenditures, the Company may either reduce its capital expenditures or utilize certain general credit facilities. The Company may also seek to generate additional liquidity through the

sale of debt or equity securities in private or public markets or through the sale of non-productive assets. The Company cannot provide any assurance that cash flows from operations will be sufficient to fund anticipated capital expenditures or that additional funds can be obtained from financial markets or from the sale of assets at terms favorable to the Company. If the Company is unable to generate sufficient cash flows or raise sufficient additional funds to cover capital expenditures, it may not be able to achieve its desired operating efficiencies and expansion plans, which may adversely impact the Company's competitiveness and, therefore, its results of operations.

**Interest Rate Exposure.** Approximately 49 percent of the Company's borrowings are fixed rate bonds and loans. The remaining 51 percent of the Company's borrowings are at floating interest rates of which approximately 81 percent are long-term loans and 19 percent are short-term credit facilities. Should short-term rates change, this could affect the Company's interest cost. Included in the floating rate indebtedness information above is indebtedness under the Company's Senior Notes due 2009 which, through the use of interest rate swaps, has effectively been converted from fixed to floating rate debt. See also Note 8 of the Notes to the Consolidated Financial Statements entitled "Financing Arrangements" included herewith as part of Exhibit 13.1, for further information. A hypothetical increase of 1 percentage point in the weighted average floating interest rate for 2003 would have increased interest expense and lowered pretax income for 2003 by approximately \$3 million.

At December 31, 2003 and 2002, the carrying and fair value of long-term debt, including the current portion, were as follows:

	2003		2002	
(in millions)	Carrying value	Fair value	Carrying value	Fair value
8.25% senior notes, due 2007	\$253	\$281	\$253	\$266
8.45% senior notes, due 2009	199	223	198	209
Korean term loans, due 2004	42	42	51	51
Canadian term loans, due 2005	_	_	25	25
Others	_	_	1	1
Total	\$494	\$546	\$528	\$552

Competition. The Company operates in a highly competitive environment. Almost all of the Company's products compete with virtually identical or similar products manufactured by other companies in the corn refining industry. In the United States, there are other corn refiners, several of which are divisions of larger enterprises that have greater financial resources and some of which, unlike the Company, have vertically integrated their corn refining and other operations. Many of the Company's products also compete with products made from raw materials other than corn. Fluctuation in prices of these competing products may affect prices of, and profits derived from, the Company's products. Competition within markets is largely based on price, quality and product availability.

**Price Volatility and Uncertain Availability of Corn.** Corn purchasing costs, which include the price of the corn plus delivery cost, account for 40 percent to 65 percent of the Company's product costs. The price and availability of corn is influenced by economic and industry conditions, including supply and demand factors such as crop disease and severe weather conditions such as drought, floods or frost, that are difficult to anticipate and cannot be controlled by the Company. In addition, government programs supporting sugar prices indirectly impact the price of corn sweeteners, especially high fructose corn syrup. Due to market volatility, the Company cannot assure that it can adequately pass potential increases in the cost of corn on to customers through product price increases or purchase quantities sufficient to sustain or increase its profitability.

Commodity Costs. The Company's finished products are made primarily from corn. In North America, the Company sells a large portion of finished product at firm prices established in supply contracts typically lasting for periods of up to one year. In order to minimize the effect of volatility in the cost of corn related to these firm-priced supply contracts, the Company enters into corn futures contracts, or takes hedging positions in the corn futures market. From time to time, the Company may also enter into anticipatory hedges. These contracts typically mature within one year. At expiration, the Company settles the derivative contracts at a net amount equal to the difference between the then-current price of corn and the fixed contract price. While these hedging instruments are subject to fluctuations in value, changes in the value of the underlying exposures the Company is hedging generally offset such fluctuations. While the corn futures contracts or hedging positions are intended to minimize the volatility of corn costs on operating profits, occasionally the hedging activity can result in losses, some of which may be material. Outside of North America, sales of finished product under long-term, firm-priced supply contracts are not material.

The Company's commodity price hedging instruments generally relate to contracted firm-priced business. Based on the Company's overall commodity hedge exposure at December 31, 2003, a hypothetical 10 percent change in market rates applied to the fair value of the instruments would have no material impact on the Company's earnings, cash flows, financial position or fair value of commodity price and risk-sensitive instruments over a one-year period.

Energy costs for the Company represent a significant portion of its operating costs. The primary use of energy is to create steam in the production process and in dryers to dry product. The Company consumes coal, natural gas, electricity, wood and fuel oil to generate energy. The market prices for these commodities vary depending on supply and demand, world economies and other factors. The Company purchases these commodities based on its anticipated usage and the future outlook for these costs. The Company cannot assure that it will be able to purchase these commodities at prices that it can adequately pass on to customers to sustain or increase profitability. The Company periodically uses derivative financial instruments to hedge portions of its natural gas costs.

Volatility of Markets. The market price for the common stock of the Company may be significantly affected by factors such as the announcement of new products or services by the Company or its competitors; technological innovation by the Company, its competitors or other vendors; quarterly variations in the Company's operating results or the operating results of the Company's competitors; general conditions in the Company's and its customers' markets; changes in the earnings estimates by analysts or reported results that vary materially from such estimates. In addition, the stock market has experienced significant price fluctuations that have affected the market prices of equity securities of many companies that have been unrelated to the operating performance of any individual company. These broad market fluctuations may materially and adversely affect the market price of the Company's common stock.

**Uncertainty of Dividends.** The payment of dividends is at the discretion of the Company's Board of Directors and will be subject to the Company's financial results and the availability of surplus funds to pay dividends. No assurance can be given that the Company will continue to pay dividends.

**Certain Anti-Takeover Effects.** Certain provisions of the Company's Amended and Restated Certificate of Incorporation (the "Corn Products Charter") and the Company's Amended By-laws (the "Corn Products By-Laws") and of the Delaware General Corporation Law (the "DGCL") may have the effect of delaying, deterring or preventing a change in control of the Company not approved by the Company's Board. These provisions include (i) a classified Board of Directors, (ii) a requirement of the

unanimous consent of all stockholders for action to be taken without a meeting, (iii) a requirement that special meetings of stockholders be called only by the Chairman of the Board or the Board of Directors, (iv) advance notice requirements for stockholder proposals and nominations, (v) limitations on the ability of stockholders to amend, alter or repeal the Corn Products Amended By-Laws and certain provisions of the Corn Products Charter, (vi) authorization for the Company's Board to issue without stockholder approval preferred stock with such terms as the Board of Directors may determine and (vii) authorization for the Company's Board to consider the interests of creditors, customers, employees and other constituencies of the Company and its subsidiaries and the effect upon communities in which the Company and its subsidiaries do business, in evaluating proposed corporate transactions. With certain exceptions, Section 203 of the DGCL ("Section 203") imposes certain restrictions on mergers and other business combinations between the Company and any holder of 15 percent or more of the Company's Common Stock. In addition, the Company has adopted a stockholder rights plan (the "Rights Plan"). The Rights Plan is designed to protect stockholders in the event of an unsolicited offer and other takeover tactics, which, in the opinion of the Company's Board, could impair the Company's ability to represent stockholder interests. The provisions of the Rights Plan may render an unsolicited takeover of the Company more difficult or less likely to occur or might prevent such a takeover.

These provisions of the Corn Products Charter and Corn Products By-laws, the DGCL and the Rights Plan could discourage potential acquisition proposals and could delay or prevent a change in control of the Company, although such proposals, if made, might be considered desirable by a majority of the Company's stockholders. Such provisions could also make it more difficult for third parties to remove and replace the members of the Company's Board. Moreover, these provisions could diminish the opportunities for a stockholder to participate in certain tender offers, including tender offers at prices above the then-current market value of the Company's Common Stock, and may also inhibit increases in the market price of the Company's Common Stock that could result from takeover attempts or speculation.

**Reliance on Major Customers.** A substantial portion of the Company's 2003 worldwide sales were made to companies engaged in the processed foods industry and the soft drink industry. Additionally, a significant portion of the Company's 2003 worldwide sales were made to the animal feed market. If the Company's processed foods customers, soft drink customers or animal feed customers were to substantially decrease their purchases, the business of the Company might be materially adversely affected. However, the Company believes there is no concentration of risk with any single customer or supplier, or small group of customers or suppliers, whose failure or non-performance would materially affect the Company's results.

#### **Forward Looking Statements**

This Annual Report on Form 10-K contains or may contain forward-looking statements concerning the Company's financial position, business and future earnings and prospects, in addition to other statements using words such as anticipate, believe, plan, estimate, expect, intend and other similar expressions. These statements contain certain inherent risks and uncertainties. Although we believe our expectations reflected in these forward-looking statements are based on reasonable assumptions, stockholders are cautioned that no assurance can be given that our expectations will prove correct. Actual results and developments may differ materially from the expectations conveyed in these statements, based on various factors, including: fluctuations in worldwide commodities markets and the associated risks of hedging against such fluctuations; fluctuations in aggregate industry supply and market demand; general political, economic, business, market and weather conditions in the various geographic regions and countries in which we manufacture and sell our products, including fluctuations in the value of local currencies, energy costs and availability and changes in regulatory controls regarding

quotas, tariffs, taxes and biotechnology issues; increased competitive and/or customer pressure in the corn-refining industry; the outbreak or continuation of hostilities; stock market fluctuation and volatility; and the resolution of the current uncertainties relating to the Mexican HFCS tax. Our forward-looking statements speak only as of the date on which they are made and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of the statement. If we do update or correct one or more of these statements, investors and others should not conclude that we will make additional updates or corrections.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Incorporated by reference from Exhibit 13.1 filed herewith, sections entitled "Report of Management," "Report of Independent Auditors," "Consolidated Financial Statements and Notes" and "Supplemental Financial Information."

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

#### ITEM 9A. CONTROLS AND PROCEDURES

Management of the Company, including the Chief Executive Officer and the Chief Financial Officer, performed an evaluation of the effectiveness of the Company's disclosure controls and procedures as of December 31, 2003. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in ensuring that all material information required to be filed in this report has been made known to them in a timely fashion. There have been no changes in the Company's internal controls over financial reporting subsequent to the date of our evaluation that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

#### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information contained under the headings "Board of Directors," "Matters To Be Acted Upon - Election of Directors" and "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's definitive proxy statement for the Company's 2004 Annual Meeting of Stockholders (the "Proxy Statement") and the information contained under the heading "Executive Officers of the Registrant" in Item 1 hereof is incorporated herein by reference. The Company has adopted a code of ethics that applies to its principal executive officer, principal financial officer, and controller. The code of ethics is posted on the Company's Internet website address, which is www.cornproducts.com. The Company intends to include on its website any amendments to, or waivers from, a provision of its code of ethics that applies to the Company's principal executive officer, principal financial officer or controller that relates to any element of the code of ethics definition enumerated in Item 406(b) of Regulation S-K.

#### ITEM 11. EXECUTIVE COMPENSATION

The information contained under the heading "Executive Compensation" in the Proxy Statement is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information contained under the headings "Equity Compensation Plan Information as of December 31, 2003" and "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement is incorporated herein by reference.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information contained under the heading "Certain Relationships and Related Transactions" in the Proxy Statement is incorporated herein by reference.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information contained under the heading "2002 and 2003 Audit Firm Fee Summary" in the Proxy Statement is incorporated herein by reference.

## **PART IV**

# ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

Item 15(a)(1) Consolidated Financial Statements

Incorporated by reference from Exhibit 13.1 filed herewith, sections entitled "Report of Management," "Report of Independent Auditors," "Consolidated Financial Statements and Notes" and "Supplemental Financial Information."

Item 15(a)(2) Financial Statement Schedules

All financial statement schedules have been omitted because the information either is not required or is otherwise included in the consolidated financial statements and notes thereto.

Item 15(a)(3) Exhibits

The Exhibits set forth in the accompanying Exhibit Index are filed as a part of this report. The

following is a list of each exhibit that contains a management contract or compensatory plan or arrangement required to be filed as an Exhibit to this report:

# Exhibit Number

10.1

10.2

10.3

10.4

10.5

10.6

10.7

10.8

10.9

10.10

10.11

Item 15(b) Reports on Form 8-K

On October 21, 2003, a current report on Form 8-K was filed furnishing the Company's third quarter 2003 earnings release dated October 21, 2003.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 11th day of March, 2004.

# CORN PRODUCTS INTERNATIONAL, INC.

By: /s/ Samuel C. Scott III

Samuel C. Scott III

Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant, in the capacities indicated and on the 11th day of March, 2004.

Signature	Title
/s/ Samuel C. Scott III	Chairman, President and Chief Executive Officer
Samuel C. Scott III	
/s/ Cheryl K. Beebe	Chief Financial Officer
Cheryl K. Beebe	
/s/ Robin A. Kornmeyer	Controller
Robin A. Kornmeyer	
*Richard J. Almeida	Director
Richard J. Almeida	
*Luis Aranguren	Director
Luis Aranguren	
*Guenther E. Greiner	Director
Guenther E. Greiner	
*Ronald M. Gross	Director
Ronald M. Gross	
*Karen L. Hendricks	Director
Karen L. Hendricks	
*Bernard H. Kastory	Director
Bernard H. Kastory	
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Signature	Title
*William S. Norman	Director
William S. Norman	
*James M. Ringler	Director
James M. Ringler	
*Clifford B. Storms	Director
Clifford B. Storms	
*By: /s/ Marcia E. Doane  Marcia E. Doane  Attorney-in-fact	
•	financial officer, the controller and all of the directors of Corn Products International, Inc.)

Exhibit No.	Description
3.1*	Amended and Restated Certificate of Incorporation of the Company, filed as Exhibit 3.1 to the Company's Registration Statement on Form 10, File No. 1-13397
3.2*	Amended By-Laws of the Company, filed as Exhibit 3.ii to the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2000, File No. 1-13397
4.1*	Rights Agreement dated as of November 19, 1997 (Amended and Restated as of September 9, 2002), between the Company and The Bank of New York, filed as Exhibit 4 to the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2002, File No. 1-13397
4.2*	Certificate of Designation for the Company's Series A Junior Participating Preferred Stock, filed as Exhibit 1 to the Company's Registration Statement on Form 8-Al2B, File No. 1-13397
4.3*	3-Year Revolving Credit Agreement dated as of October 15, 2002 among the Company and the agent and banks named therein filed as Exhibit 4.3 to the Company's annual report on Form 10-K for the year ended December 31, 2002
4.4*	First Amendment to 3-Year Revolving Credit Agreement dated October 17, 2003, filed as Exhibit 10 to the Company's report on Form 10-Q for the quarter ended September 30, 2003
4.5*	Indenture Agreement dated as of August 18, 1999 between the Company and The Bank of New York, as Trustee, filed on August 27, 1999 as Exhibit 4.1 to the Company's current report on Form 8-K, File No. 1-13397, as amended by First Supplemental Indenture filed on July 8, 2002 as Exhibit 99.4 to the Company's current report on Form 8-K, File No. 1-13397, and by Second Supplemental Indenture filed on November 18, 2002 as Exhibit 4 to the Company's current report on Form 8-K, File No. 1-13397
4.6*	First Supplemental Indenture dated July 8, 2002 between the Company and The Bank of New York, as Trustee, filed on July 8, 2002 as Exhibit 99.4 to the Company's current report on Form 8-K, File No. 1-13397
4.7*	Second Supplemental Indenture dated November 18, 2002 between the Company and The Bank of New York, as Trustee, filed on November 18, 2002 as Exhibit 4 to the Company's current report on Form 8-K, File No. 1-13397
10.1*	Amended and Restated 1998 Stock Incentive Plan, dated February 12, 2003, filed as Exhibit 4(d) to the Company's registration statement on Form S-8 filed as of May 29, 2003, File No. 333-105660
10.2**	Deferred Stock Unit Plan of the Company
10.3**	Form of Severance Agreement entered into by each of S.C. Scott, E.J. Northacker, J.W. Ripley, J.L. Fiamenghi and M.E. Doane (the "Named Executive Officers")
	$\gamma_{A}$

Exhibit No.	Description
10.4*	Form of Amendment to Executive Severance Agreement entered into by each of the Named Executive Officers, filed as Exhibit 10.10 to the Company's annual report on Form 10-K for the year ended December 31, 2000, File No. 1-13397
10.5**	Form of Indemnification Agreement entered into by each of the members of the Company's Board of Directors and the Named Executive Officers
10.6*	Deferred Compensation Plan for Outside Directors of the Company (Amended and Restated as of September 19, 2001), filed as Exhibit 4(d) to the Company's Registration Statement on Form S-8, File No. 333-75844
10.7*	Supplemental Executive Retirement Plan (Amended and Restated as of January 1, 2001), filed as Exhibit 10 to the Company's quarterly report on Form 10-Q/A for the quarter ended March 31, 2002, File No. 1-13397
10.8**	Executive Life Insurance Plan
10.9**	Deferred Compensation Plan, as amended by Amendment No. 1 filed as Exhibit 10.21 to the Company's annual report on Form 10-K/A for the year ended December 31, 2001, File No. 1-13397
10.10*	Annual Incentive Plan, filed as Exhibit 10.18 to the Company's annual report on Form 10-K for the year ended December 31, 1999, File No. 1-13397
10.11*	Performance Plan, filed as Exhibit 10.19 to the Company's annual report on Form 10-K for the year ended December 31, 1999, File No. 1-13397
10.12**	Tax Sharing Agreement dated December 1, 1997 between the Company and Bestfoods
10.13*	Employee Benefits Agreement dated December 1, 1997 between the Company and Bestfoods, filed as Exhibit 4.E to the Company's Registration Statement on Form S-8, File No. 333-43525
11.1	Earnings Per Share Computation
12.1	Computation of Ratio of Earnings to Fixed Charges
13.1	Management's Discussion and Analysis of Financial Condition and Results of Operations and Consolidated Financial Statements and Notes
18.1*	Preferability letter from KPMG, filed as Exhibit 18.1 to the Company's annual report on Form 10-K for the year ended December 31, 2000, File No. 1-13397
21.1	Subsidiaries of the Registrant
23.1	Consent of KPMG LLP
24.1	Power of Attorney
31.1	CEO Section 302 Certification Pursuant to the Sarbanes-Oxley Act of 2002
31.2	CFO Section 302 Certification Pursuant to the Sarbanes-Oxley Act of 2002
32.1	CEO Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code as created by the Sarbanes-Oxley Act of 2002

Exhibit No.	Description			
32.2	CFO Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code as created by the Sarbanes-Oxley Act of 2002			

 $<sup>\ ^{*}</sup>$  Incorporated herein by reference as indicated in the exhibit description.

<sup>\*\*</sup> Incorporated herein by reference to the exhibits filed with the Company's Annual Report on Form 10-K for the year ended December 31, 1997.

# EXHIBIT 11.1

# **Earnings Per Share**

# CORN PRODUCTS INTERNATIONAL, INC. Computation of Net Income Per Share of Common Stock

(in thousands, except per share data)

	Year Ended December 31, 2003
Basic	
Shares outstanding at the start of the period	35,704
Weighted average of new shares issued during the period	_
Weighted average of treasury shares issued during the period for exercise of stock options, other compensatory plans, and acquisitions	295
Weighted average of treasury shares purchased during the period	(15)
Average shares outstanding – basic	35,984
Effect of Dilutive Securities	
Dilutive shares outstanding – assuming dilution	207
Average shares outstanding – assuming dilution	36,191
Net income	\$76,404
Income Per Common Share – Basic	
Net income	\$ 2.12
Income Per Common Share – Diluted	
Net income	\$ 2.11

# EXHIBIT 12.1 **COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES**

# CORN PRODUCTS INTERNATIONAL, INC. Computation of Ratios of Earnings to Fixed Charges

(in millions, except ratios)

	2003	2002	2001	2000	1999
*Income before income taxes and minority interest	\$135.4	\$121.4	\$102.1	\$121.9	\$122.0
Fixed charges	44.6	41.4	62.1	69.6	47.3
Capitalized interest	(2.0)	(1.3)	(2.0)	(9.4)	(6.3)
	\$178.0	\$161.5	\$162.2	\$182.1	\$163.0
RATIO OF EARNINGS TO FIXED CHARGES	3.99	3.90	2.61	2.62	3.45
FIXED CHARGES:					
Interest expense on debt	\$ 42.2	\$ 39.3	\$ 60.5	\$ 68.1	\$ 45.8
Amortization of discount on debt	1.1	0.9	0.2	0.2	0.0
Interest portion of rental expense on operating leases	1.3	1.2	1.4	1.3	1.5
Total	\$ 44.6	\$ 41.4	\$ 62.1	\$ 69.6	\$ 47.3
Income before income taxes and minority interest	\$135.4	\$117.1	\$102.1	\$101.9	\$122.0
Add back: restructuring charges	0.0	4.3	0.0	20.0	0.0
Adjusted income before income taxes and minority					
interest	\$135.4	\$121.4	\$102.1	\$121.9	\$122.0

 $<sup>\</sup>boldsymbol{*}$  - Income before income taxes and minority excludes the effect of restructuring charges.

#### EXHIBIT 13.1

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW AND OUTLOOK

We are one of the world's largest corn refiners and a major supplier of high-quality food ingredients and industrial products derived from the wet milling and processing of corn and other starch-based materials. Our starches, sweeteners and other products serve as ingredients to more than sixty industries throughout the world. The corn refining industry is highly competitive. Many of our products are viewed as commodities that compete with virtually identical products manufactured by other companies in the industry. However, we have twenty-seven manufacturing plants located throughout North America and Asia/Africa and we manage and operate our businesses at a local level. We believe this approach provides us with a unique understanding of the cultures and product requirements in each of the geographic markets in which we operate, bringing added value to our customers. Our sweeteners are found in products such as baked goods, candies, chewing gum, soft drinks and beer. Our starches are a staple of the food, paper, textile, and corrugating industries.

Critical success factors in our business include managing our significant manufacturing costs, including corn and utilities. In addition, due to our global operations we are exposed to fluctuations in foreign currency exchange rates, as well as to changes in interest rates. We use derivative financial instruments, when appropriate, for the purpose of minimizing the risks and/or costs associated with fluctuations in commodity prices, foreign exchange rates and interest rates. Also, the corn wet milling industry is capital intensive and requires that we generate significant cash flow on a yearly basis in order to selectively reinvest in the business and grow organically, as well as through strategic acquisitions and alliances. We utilize certain key metrics relating to working capital, debt and return on capital employed to monitor our progress toward achieving our strategic business objectives (see section entitled "Key Performance Metrics").

The year 2003 was a very successful one for Corn Products International, Inc. as net sales, operating income, net income and earnings per share grew substantially over 2002. We also generated increased operating cash flows that we used to grow our business, increase our dividend, pay down debt and enhance our liquidity. Additionally, we made significant progress toward our goal of earning returns that meet and ultimately exceed our cost of capital.

In North America, operating income rose 21 percent from a year ago primarily due to significantly higher earnings in the United States. We continue to work towards a repeal of the discriminatory tax in Mexico on beverages sweetened with high fructose corn syrup ("HFCS"), which has adversely affected our operating results and cash flows in that country (see section entitled "Mexican Tax on Beverages Sweetened With HFCS"). In South America, operating income increased 43 percent, reflecting earnings growth in the Southern Cone of South America and Brazil. In Asia/Africa, operating income was flat as sales volume growth and favorable currency translation effects were offset by weaker price/product mix, a \$1 million asset write-down associated with the Company's transfer of its manufacturing facility from Malaysia to Thailand and start-up costs associated with the new glucose channel in Thailand.

In 2004, we plan to continue to focus on increasing our profitability and cash flow through business growth, cost reduction and gaining operating efficiencies across our global operations, while maintaining a strong balance sheet. We anticipate that operating income for 2004 will grow over 2003, although we do not expect that the rates of growth in North America and South America will be as strong as those achieved in 2003. We currently believe that 2004 net income will improve over 2003.

## RESULTS OF OPERATIONS

#### **2003 COMPARED TO 2002**

NET INCOME. Net income for 2003 increased 21 percent to \$76 million, or \$2.11 per diluted common share, from 2002 net income of \$63 million, or \$1.77 per diluted common share. The 2002 results include \$8 million (\$5 million after-tax) of net non-recurring earnings consisting primarily of a gain from the sale of a business unit, net of certain one-time charges, and the impact from the December 2002 dissolution of CornProductsMCP Sweeteners LLC ("CPMCP").

The increase in net income for 2003 over 2002 primarily reflects significantly improved operating income in South America and North America, which more than offset increased corporate expenses, higher financing costs and an increase in the provision for income taxes. A reduction in the minority interest in earnings also contributed to the improvement in net income.

NET SALES. Net sales for 2003 increased to \$2.10 billion from \$1.87 billion in 2002, as sales grew in each of our regions.

A summary of net sales by geographic region is shown below:

(in millions)	2003	2002	Increase (Decrease)	% Change
North America	\$1,329	\$1,219	\$110	9%
South America	495	401	94	23%
Asia/Africa	278	251	27	11%
Total	\$2,102	\$1,871	\$231	12%

The increase in net sales reflects selling price/product mix improvement of 9 percent, 2 percent volume growth and a 1 percent increase from currency translation attributable to stronger foreign currencies relative to the U.S. dollar.

Sales in North America increased 9 percent, reflecting a 7 percent price/product mix improvement and a 2 percent increase associated with currency translation attributable to a stronger Canadian dollar. Volume in the region was relatively unchanged from 2002. Sales in South America increased 23 percent driven by price/product mix improvement of 22 percent and 7 percent volume growth, partially offset by a 6 percent reduction attributable to weaker local currencies. Sales in Asia/Africa increased 11 percent, reflecting 7 percent volume growth, due in part to the start-up of our Thailand operation, and a 4 percent improvement attributable to stronger local currencies. Price/product mix in the region was down slightly from 2002.

COST OF SALES. Cost of sales for 2003 increased 11 percent to \$1.78 billion from \$1.60 billion in 2002. The increase was principally due to higher com costs and improved volumes. Our gross profit margin for 2003 rose to 15 percent from 14 percent last year, primarily reflecting improved operating margins in South America as we recovered strongly from the economic volatility of 2002. Improved operating margins in North America, reflecting higher product selling prices and cost reductions attributable to prior year restructuring activities, also contributed to the increased gross profit margin for the Company.

SELLING, GENERAL and ADMINISTRATIVE EXPENSES. Selling, general and administrative ("SG&A") expenses for 2003 increased 11 percent to \$149 million from \$134 million in 2002, due primarily to higher insurance premiums, increased compensation-related expenses and increased corporate governance costs associated with the implementation of the provisions of the Sarbanes-Oxley Act of 2002. SG&A expenses for 2002 included \$3 million of non-recurring costs. SG&A expenses for 2003 represented 7 percent of net sales, consistent with the prior year.

EARNINGS FROM NON-CONSOLIDATED AFFILIATES AND OTHER INCOME (EXPENSE). Earnings from non-consolidated affiliates and other income (expense) for 2003 decreased \$21 million from 2002, primarily reflecting a reduction in earnings from non-consolidated affiliates attributable to the cessation of CPMCP, various asset write-downs aggregating \$3 million in 2003, and the recording in 2002 of an \$8 million gain from the sale of Enzyme-Bio Systems Ltd. and a \$3 million gain from the dissolution of CPMCP.

OPERATING INCOME. A summary of operating income is shown below:

(in millions)	2003	2002	Favorable (Unfavorable) Variance	Favorable (Unfavorable) % Change
North America	\$ 68	\$ 56	\$ 12	21%
South America	83	58	25	43%
Asia/Africa	54	54	_	_
Corporate expenses	(31)	(23)	(8)	(35)%
Total	\$174	\$145	\$ 29	20%
Non-recurring items, net	_	8	_(8)	<u>(100</u> )%
Operating income	\$174	\$153	\$ 21	14%

Operating income for 2003 increased 14 percent to \$174 million from \$153 million in 2002, driven by substantial earnings growth in North America and South America. North America operating income increased 21 percent from a year ago primarily due to significantly higher earnings in the United States where operating margins benefited from higher product selling prices and cost reduction programs. Additionally, increased operating income for Mexico also contributed to the improved North American operating results, although to a lesser extent. The earnings increase in Mexico occurred despite that country's continuing tax on beverages sweetened with HFCS. See also section entitled "Mexican Tax on Beverages Sweetened with HFCS." South America operating income increased 43 percent reflecting earnings growth in the Southern Cone of South America and Brazil, as we recovered strongly from the difficult economic conditions and currency devaluations experienced in 2002. Asia/Africa operating

income was flat as volume growth and favorable translation effects attributable to stronger local currencies were offset by weaker price/product mix, a \$1 million asset write-down associated with the transfer of our manufacturing facility from Malaysia to Thailand and start-up costs pertaining to our new glucose channel in Thailand.

FINANCING COSTS. Financing costs increased to \$39 million in 2003 from \$36 million in 2002. The increase primarily reflects higher interest rates associated with our 2002 debt refinancing to extend maturities. Reduced average indebtedness partially offset the impact of the higher interest rates.

PROVISION FOR INCOME TAXES. Our effective income tax rate was 36 percent in 2003, unchanged from 2002.

MINORITY INTEREST IN EARNINGS. Minority interest in earnings declined to \$10 million in 2003 from \$12 million in 2002. The decrease primarily reflects the effects of our purchases of the minority interest in our now wholly-owned Mexican and Southern Cone of South America businesses, partially offset by increased earnings in Pakistan.

COMPREHENSIVE INCOME (LOSS). We recorded comprehensive income of \$151 million in 2003, as compared to a comprehensive loss of \$22 million in 2002. The improvement is mainly attributable to favorable variances in the currency translation adjustment, and to a lesser extent, gains from cash flow hedges and increased net income. The favorable variance in the currency translation adjustment primarily reflects the effects of stronger local currencies, particularly in South America.

#### **2002 COMPARED TO 2001**

NET INCOME. Net income for 2002 increased 11 percent to \$63 million, or \$1.77 per diluted common share, from 2001 net income of \$57 million, or \$1.60 per diluted common share. The 2002 results include \$8 million (\$5 million after-tax) of net non-recurring earnings consisting primarily of a gain from the sale of a business unit, net of certain one-time charges, and the impact from the dissolution of CPMCP. The non-recurring earnings include an \$8 million pretax gain from the February 2002 sale of Enzyme-Bio Systems Ltd. ("EBS") and \$3 million of net non-recurring earnings related to the dissolution of CPMCP, partially offset by \$4 million of charges principally related to workforce reductions in North America. Additionally, a one-time gain of \$1 million resulting from the curtailment of certain benefit costs pertaining to the EBS sale and workforce reduction was recorded. The 2001 results include \$5.4 million (\$3.5 million after-tax) of net non-recurring earnings related to a value-added tax refund net of certain one-time charges. The increase in net income for 2002 over 2001 primarily reflects significantly lower financing costs and, to a lesser extent, the discontinuation of goodwill amortization which more than offset a reduction in operating income mainly attributable to lower earnings in North America and South America and an increase in minority interest. Results for 2001 include goodwill amortization expense of \$12 million (\$8 million after-tax), or \$0.21 per diluted share. We discontinued amortization of goodwill following the adoption of Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," effective January 1, 2002.

NET SALES. Net sales for 2002 declined slightly to \$1.87 billion from \$1.89 billion in 2001, as decreased sales in South America more than offset increased sales in Asia/Africa and North America.

A summary of net sales by geographic region is shown below:

(in millions)	2002	2001	Increase (Decrease)	% Change
North America	\$1,219	\$1,212	\$ 7	1%
South America	401	440	(39)	(9)%
Asia/Africa	251	235	16	7%
Total	\$1,871	\$1,887	<b>\$</b> (16)	<u>(1)</u> %

Weaker foreign currencies, particularly in South America, reduced sales by 11 percent, which offset improved price/product mix worldwide. Volume declines reduced sales by 1 percent.

Sales in North America increased 1 percent, as a 3 percent price/product mix improvement was offset by a volume decline of 1 percent and slightly weaker local currencies. Sales in South America fell 9 percent, as price/product mix improvements, while significant (up 37 percent), lagged local currency devaluation throughout the region. Additionally, volume in the region was down 1 percent. Sales in Asia/Africa increased 7 percent, reflecting 4 percent volume growth and stronger local currencies. Price/product mix in the region was essentially unchanged from 2001.

COST OF SALES AND OPERATING EXPENSES. Cost of sales for 2002 increased 1 percent to \$1.60 billion from \$1.59 billion in 2001. Excluding the effect of certain non-recurring items from 2001 (for comparability purposes), cost of sales for 2002 was flat as compared with the prior year, while gross profit margin declined to 14 percent from 15 percent in 2001. The lower gross profit percentage principally reflects reduced operating margins mainly due to the HFCS tax issue in Mexico and economic weakness in Brazil.

SG&A expenses for 2002 decreased to \$134 million from \$154 million in 2001, due primarily to the discontinuation of goodwill amortization in 2002. We recorded \$12 million of goodwill amortization in 2001. SG&A expenses included non-recurring costs of \$3 million and \$5 million in 2002 and 2001, respectively. Excluding the effect of these non-recurring items and goodwill amortization (for comparability purposes), SG&A expenses for 2002 represented 7.0 percent of net sales, down from 7.2 percent in 2001. This decrease principally reflects cost reductions in North America and lower expenses in South America attributable to weaker local currencies.

EARNINGS FROM NON-CONSOLIDATED AFFILIATES AND OTHER INCOME. Earnings from non-consolidated affiliates and other income for 2002 decreased to \$20 million from \$21 million in 2001, as the previously mentioned gain from the sale of EBS (\$8 million) and income from the CPMCP dissolution (\$3 million) were substantially offset by a \$7 million reduction in earnings from non-consolidated affiliates. Additionally, other income for 2001 included a \$3 million gain from the cancellation of a long-term obligation.

OPERATING INCOME. A summary of operating income is shown below:

(in millions)	2002	2001	Favorable (Unfavorable) Variance	Favorable (Unfavorable) % Change
North America	\$ 56	\$ 65	\$ (9)	(14)%
South America	58	68	(10)	(15)%
Asia/Africa	54	45	9	20%
Corporate expenses	(23)	(17)	(6)	(35)%
Total	\$145	\$161	\$(16)	(10)%
Non-recurring items, net	8	5	_ 3	60%
Operating income	\$153	\$166	<b>\$</b> (13)	(8)%

Operating income for 2002 decreased 8 percent to \$153 million from \$166 million in 2001. Excluding the net non-recurring earnings from both years and goodwill amortization from the 2001 period, operating income decreased 16 percent from 2001, reflecting significantly lower earnings in North America and South America. North America operating income for 2002 decreased 14 percent from 2001, as significantly lower results for Mexico due to the imposition of the Mexican HFCS tax more than offset earnings improvements throughout the rest of the region. Excluding goodwill amortization from 2001 (for comparability purposes), operating income in North America for 2002 dropped 18 percent from 2001. South America operating income for 2002 fell 15 percent, primarily due to the difficult economic conditions and weaker currencies throughout the region, particularly in Brazil. Excluding goodwill amortization from 2001 results (for comparability purposes), operating income in South America declined 16 percent from the prior year. Asia/Africa operating income for 2002 increased 20 percent from the prior year largely due to the discontinuation of goodwill amortization. Excluding goodwill amortization (for comparability purposes), Asia/Africa operating income for 2002 was up 3 percent from 2001, primarily reflecting stronger local currencies and increased volume.

FINANCING COSTS. Financing costs decreased to \$36 million in 2002 from \$64 million in 2001. The decrease primarily reflects lower interest rates, reduced debt levels and foreign currency transaction gains. We recorded \$1 million of foreign currency transaction gains in 2002 as compared with foreign currency transaction losses of \$8 million in 2001.

PROVISION FOR INCOME TAXES. Our effective tax rate was 36 percent in 2002, up from 35 percent in 2001. The higher tax rate is mainly due to a change in the mix of domestic and foreign earnings for 2002 as compared with 2001.

MINORITY INTEREST IN EARNINGS. Minority interest in earnings increased to \$12 million in 2002 from \$9 million in 2001. The increase primarily reflects improved earnings in the Southern Cone of South America and Korea, which more than offset a reduction in minority interest attributable to our increased ownership in Compania Proveedora de Ingredientes, S.A. de C.V. ("CP Ingredientes"), formerly Arancia Corn Products, S.A. de C.V. CP Ingredientes became a wholly-owned subsidiary on March 4, 2002.

COMPREHENSIVE LOSS. We recorded a comprehensive loss of \$22 million in 2002 compared to a comprehensive loss of \$93 million in 2001. The decrease in the comprehensive loss reflects a \$36 million favorable variance in the currency translation adjustment, gains from cash flow hedges (net of income taxes) and an increase in net income. For 2002, we recorded a negative currency translation adjustment of \$94 million, compared to a negative currency translation adjustment for 2002 relates primarily to the negative impact of weakened local currencies, particularly in Argentina and Brazil.

## MEXICAN TAX ON BEVERAGES SWEETENED WITH HFCS

On January 1, 2002, a discriminatory tax on beverages sweetened with high fructose corn syrup ("HFCS") approved by the Mexican Congress late in 2001, became effective. In response to the enactment of the tax, which effectively ended the use of HFCS for beverages in Mexico, we ceased production of HFCS 55 at our San Juan del Rio plant, one of our four plants in Mexico. As of December 31, 2003 the tax continues in place, although we resumed limited sales of HFCS to certain beverage customers during 2003.

We are disappointed with the Mexican Congress' failure to repeal the tax and we continue to explore all options for resolving the situation and minimizing any potential long-term negative financial impact that might occur. We continue to engage in discussions regarding the matter with both U.S. and Mexican government trade officials. Since the imposition of the tax, these officials have implied on several occasions that a resolution of the matter is expected. We continue to support the ongoing bilateral trade efforts between individual groups representing interests in both the United States and Mexico to resolve the HFCS issue. Although we are hopeful that this matter will ultimately be resolved, we cannot predict with any certainty the likelihood or timing of repeal of the tax. In the meantime, we are attempting to mitigate the negative effects of the tax on HFCS demand in Mexico by continuing to explore other markets for our HFCS production capability in and around Mexico. We have also restructured our Mexican operations in an effort to improve efficiency and reduce operating costs. On October 21, 2003, we submitted an arbitration claim against the Government of Mexico under the provisions of the North American Free Trade Agreement ("NAFTA"). The claim is for approximately \$325 million as compensation for past and potential lost profits and other damages arising from the Government of Mexico's imposition of the discriminatory tax on beverages containing HFCS.

Until there is a repeal of the tax, we expect that we will be unable to make any significant sales of HFCS to the beverage industry in Mexico and our operating results and cash flows will continue to be adversely affected. See also section entitled "Critical Accounting Policies and Estimates."

## LIQUIDITY & CAPITAL RESOURCES

At December 31, 2003, our total assets were \$2.21 billion, up from \$2.07 billion at December 31, 2002. This increase primarily reflects translation effects associated with stronger foreign currencies relative to the U.S. dollar, particularly in South America and Canada, and the recording of \$37 million of goodwill related to our purchase of the minority interest in our Southern Cone of South America businesses. Stockholders' equity increased to \$911 million at December 31, 2003 from \$770 million at December 31, 2002, principally due to favorable currency translation effects and higher net income.

At December 31, 2003, we had total debt outstanding of \$550 million, compared to \$600 million at December 31, 2002. The debt outstanding includes \$255 million (face amount) of 8.25 percent senior notes due 2007, \$200 million (face amount) of 8.45 percent senior notes due 2009 and \$42 million of

current maturities of consolidated subsidiary long-term debt. We also have \$56 million of consolidated subsidiary short-term borrowings outstanding. Corn Products International, as the parent company, guarantees the indebtedness of certain of its consolidated subsidiaries, which aggregated \$32 million at December 31, 2003. Management believes that such consolidated subsidiaries will meet their financial obligations as required.

The principal source of our liquidity comes from our internally generated cash flow, which we supplement as necessary with our ability to borrow on our bank lines and to raise funds in both the debt and equity markets. We have a \$150 million revolving credit facility that extends to October 15, 2006, and under which there were no outstanding borrowings at December 31, 2003. In addition, we currently have a shelf registration statement on file under which we may issue an additional \$145 million of debt. We also have approximately \$300 million of unused operating lines of credit in the various foreign countries in which we operate.

The weighted average interest rate on total Company indebtedness was approximately 6.1 percent and 5.4 percent for 2003 and 2002, respectively. The Company has interest rate swap agreements that effectively convert the interest rate associated with the Company's 8.45 percent senior notes to a variable interest rate. The fair value of these agreements approximated \$22 million and \$27 million at December 31, 2003 and 2002, respectively.

## NET CASH FLOWS

A summary of operating cash flows is shown below:

(in millions)	2003	2002
Net income	\$ 76	\$ 63
Depreciation	101	103
Earnings from non-consolidated affiliates	(1)	(7)
Gain on sale of business	_	(8)
Gain on dissolution of business	_	(3)
Foreign currency transaction gains	_	(1)
Deferred income taxes	4	(6)
Minority interest in earnings	10	12
Changes in working capital	49	65
Other	_(3)	(12)
Cash provided by operations	\$236	\$206

Cash provided by operations increased to \$236 million in 2003 from \$206 million last year, principally due to improved earnings. We generated \$49 million of cash from changes in working capital in 2003, primarily reflecting improved accounts payable processing, as our working capital management program continued to contribute to our cash flow growth. The cash provided by operations was used primarily to fund capital expenditures and investments, reduce indebtedness and pay dividends. Listed below are the Company's primary investing and financing activities for 2003 (in millions):

Capital expenditures	\$83
Payments for acquisitions	48
Dividends paid (including dividends to minority interest shareholders)	20
Payments on debt	65

On March 27, 2003, we increased our ownership in our Southern Cone of South America businesses to 100 percent by purchasing an additional 27.76 percent ownership interest from the minority interest shareholders. The Company paid \$53 million to acquire the additional ownership interest, consisting of \$45 million in cash and the issuance of 271 thousand shares of common stock valued at \$8 million. Goodwill of approximately \$37 million was recorded. The decline in the minority interest in subsidiaries on our consolidated balance sheet from \$93 million at December 31, 2002 to \$78 million at December 31, 2003 reflects this transaction.

We currently anticipate that capital expenditures for 2004 will approximate \$90 million. Included in this estimate are expenditures relating to our previously announced proposed \$100 million capital project at our Argo plant located in Bedford Park, Illinois. The proposed project will include the shutdown and replacement of the plant's three current coal-fired boilers with one environmentally sound coal-fired boiler. This project will also reduce the plant's emissions as well as provide more efficient and effective energy production. An application requesting the issuance of a construction permit was submitted to the Illinois Environmental Protection Agency ("IEPA") in September. Pending receipt of an IEPA permit, ground breaking on the project is anticipated to occur in the second half of 2004 and the project is expected to be completed in the second quarter of 2006.

We expect that our operating cash flows and borrowing availability under our credit facilities will be more than sufficient to fund our anticipated capital expenditures, dividends and other investing and/or financing strategies for the foreseeable future.

### CONTRACTUAL OBLIGATIONS AND OFF BALANCE SHEET ARRANGEMENTS

The table below summarizes our significant contractual obligations. Information included in the table is cross-referenced to the notes to the consolidated financial statements elsewhere in this report, as applicable.

(in millions)	Payments due by period					
Contractual Obligations	Note reference	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Long-Term Debt	8	\$ 497	\$ 42	\$ —	\$255	\$200
Operating Lease						
Obligations	9	78	14	22	20	22
Purchase						
Obligations *		435	64	108	58	205
Total		\$1,010	\$120	\$130	\$333	\$427

<sup>\*</sup> The purchase obligations relate principally to power supply agreements, including take or pay energy supply contracts, which help to provide us with an adequate power supply at certain of our facilities.

As described in Note 13 of the notes to the consolidated financial statements, we have an agreement with certain common stockholders (collectively the "holder"), a representative of which serves on our Board of Directors, relating to 1,913,500 common shares, that provides the holder with the right to require us to repurchase the underlying common shares for cash at a price equal to the average of the closing per share market price of the Company's common stock for the 20 trading days immediately preceding the date that the holder exercises the put option. The put option is exercisable at any time until January 2010 when it expires. The holder can also elect to sell the common shares on the open market, subject to certain restrictions. The holder of the put option may not require us to repurchase less than 250 thousand shares on any single exercise of the put option and the put option may not be exercised more than once in any six month period. In the event the holder exercises the put option requiring us to repurchase the shares, we would be required to pay for the shares within 90 calendar days from the exercise date if the holder is selling the minimum number of shares (250,000), within a prorated time period of between 90 and 360 calendar days if the holder is selling more than the minimum number of shares not to exceed 1,764,706 shares, and within a prorated time period of between 360 and 720 calendar days for any incremental shares sold in excess of 1,764,706 up to the maximum number of shares (1,913,500). For intermediate share amounts, a pro-rata payment period would be calculated (prorated based on the number of shares exercised). Any amount due would accrue interest at our revolving credit facility rate from the date of exercise until the payment date. In the event the holder had put all of the shares subject to the agreement to us on December 31, 2003, we would have been obligated to repurchase the shares for approximately \$67 million based upon the average of the closing per share market price of the

As described in Note 4 of the notes to the consolidated financial statements, the Company owns 75 percent of the common stock of its Korean subsidiary, Doosan Corn Products Korea, Inc. ("DCPK"). Beginning in the second quarter of 2005, the Company will have the option to acquire, and the minority interest shareholder of DCPK will have the right to require the Company to purchase, the 25 percent ownership interest in DCPK currently held by the minority interest shareholder. The potential purchase price would be computed based upon a predetermined formula that includes, among other items, the average earnings before interest, taxes, depreciation and amortization ("EBITDA") of DCPK for the then two most recent fiscal years, subject to adjustment in certain instances.

We currently anticipate that in 2004 we will make cash contributions to our U.S. and Canadian pension plans of \$8 million and \$3 million, respectively. See Note 11 of the notes to the consolidated financial statements for further information with respect to our pension and postretirement benefit plans.

Corn Products International, Inc. guarantees the indebtedness of certain of its consolidated subsidiaries, which aggregated \$32 million at December 31, 2003. It is anticipated that the consolidated subsidiaries will meet their obligations as they become due.

### KEY PERFORMANCE METRICS

In 2002, we began using certain key metrics to better monitor our progress towards achieving our strategic business objectives. These metrics relate to our return on equity, our level of financial leverage, our profitability and our management of working capital, and are tracked on an ongoing basis. We assess whether we are achieving an adequate return on stockholders' equity by measuring our "Return on Capital Employed" against our cost of capital. We monitor our financial leverage by regularly reviewing our "Debt to Capitalization Ratio" to assure that we are properly financed. We assess our overall

profitability and level of working capital investment by evaluating our "Return on Net Sales" and our ratio of "Working Capital as a percentage of Net Sales". We believe the use of these metrics enables us to better run our business and is useful to investors.

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Our calculations of these key metrics for 2003 with comparison to the prior year are as follows:

Return on Capital Employed (\$'s in millions)	2003	2002
Total stockholders' equity	\$ 911	\$ 770
Add:		
Cumulative translation adjustment	349	407
Minority interest in subsidiaries	78	93
Redeemable common stock	67	58
Total debt	550	600
Less:	(50)	(0.6)
Cash and cash equivalents	(70)	(36)
Capital employed (a)	\$ <u>1,885</u>	\$ <u>1,892</u>
Operating income	\$ 174	\$ 153
Adjusted for:		
Income taxes (at effective tax rates of 36%)	(63)	(55)
Adjusted operating income, net of tax (b)	\$ 111	\$ 98
Return on Capital Employed (b÷a)	5.9%	5.2%
Debt to Capitalization Ratio (\$'s in millions)	2003	2002
Short-term debt	\$ 98	\$ 84
Long-term debt	452	516
Total debt (a)	\$ 550	\$ 600
Deferred income tax liabilities	\$ 210	\$ 189
Minority interest in subsidiaries	78	93
Redeemable common stock	67	58
Stockholders' equity	911	770
Total capital	\$1,266	\$1,110
Total debt and capital (b)	\$1,816	\$1,710
Debt to Capitalization Ratio (a÷b)	30.3%	35.1%
Return on Net Sales (\$'s in millions)	2003	2002
Net income	\$ 76	\$ 63
Add back:	<b>.</b>	ψ 33
Minority interest in earnings	10	12
Net income before minority interest (a)	\$ 86	\$ 75
Net sales (b)	\$2,102	\$1,871
Return on Net Sales (a÷b)	4.1%	4.0%

Working Capital as a % of Net Sales (\$'s in millions)	2003	2002
Current assets	\$ 547	\$ 485
Less: current liabilities	(394)	(347)
Working capital	\$ 153	\$ 138
Add back:		
Short-term debt	98	84
Adjusted working capital (a)	\$ 251	\$ 222
Net Sales (b)	\$2,102	\$1,871
Working Capital as a percentage of Net Sales (a÷b)	11.9%	11.9%

### Commentary on Key Performance Metrics:

In accordance with the Company's long-term objectives, we have set certain goals relating to key performance metrics that we will strive to meet over the next two to four years. We made progress towards achieving these goals during 2003. Three of the four performance metrics improved in 2003, as compared to 2002, despite the continuing Mexican tax on beverages sweetened with HFCS and the fact that our 2002 results included net after-tax gains of \$0.14 per diluted share from the disposition of EBS and the dissolution of CPMCP. Achievement of these metrics within the above time frames is a goal established by management. However, no assurance can be given that such goal will be attained and various factors could affect our ability to achieve this goal. See Item 7A "Quantitative and Qualitative Disclosures About Market Risk" and "Risk and Uncertainties" and "Forward Looking Statements" below. While we believe that the Mexican tax will be rescinded, we continue to develop, and in some cases implement, alternative business strategies in the event that the tax remains in place. The final resolution of this matter could have a material impact on the attainment of our goals (as measured by these metrics) in the specified time frame. The Mexican tax event is more fully described in the "Mexican Tax on Beverages Sweetened with HFCS" section of this MD&A.

Return on Capital Employed – Our goal is to achieve a Return on Capital Employed in excess of 8.5 percent, which is our average Cost of Capital as calculated based upon our current financing profile. In determining this performance metric, the negative cumulative translation adjustment is added back to stockholders' equity to calculate returns based on the Company's original investment costs. The increase in our computed return for 2003 to 5.9 percent from 5.2 percent in 2002 primarily reflects the impact of the improved operating income in South America and North America and the reduction of debt.

Debt to Capitalization Ratio —Our goal is to maintain a Debt to Capitalization Ratio in the range of 32 to 35 percent. We improved this ratio from 35.1 percent at December 31, 2002 to 30.3 percent at December 31, 2003, as we reduced debt while improving our capital base. We will strive to keep this ratio from exceeding the established range as we focus our growth on leveraging our assets through strategic acquisitions, joint ventures and alliances, and by selling those assets that do not meet our long-term strategy.

Return on Net Sales – Our goal is to improve our Return on Net Sales to the range of 7 to 9 percent. As anticipated, our Return on Net Sales improved slightly from 4.0 percent last year to 4.1 percent in 2003. We expect further improvement should our Mexican HFCS business resume and from improved margins contributed by new products and customers in both our existing business as well as from geographic

expansion and alliances. While we believe we can eventually achieve our Return on Net Sales goal of 7 to 9 percent, it may take us longer to attain than we initially targeted.

Working Capital as a % of Net Sales – Our goal is to maintain working capital in a range of 10 to 12 percent of our net sales. The ratio remained in our targeted range, at just under 12 percent, as we continue to focus on solid working capital management.

## RISK AND UNCERTAINTIES

We operate in one business segment, corn refining, and manage our business on a geographic regional basis. In each country where we conduct business, the business and assets are subject to varying degrees of risk and uncertainty. We insure our business and assets in each country against insurable risks in a manner that our management deems appropriate. Because of our geographic dispersion, we believe that a loss from non-insurable events in any one country would not have a material adverse effect on our operations as a whole. We believe there is no concentration of risk with any single customer or supplier, or small group of customers or suppliers, whose failure or non-performance would materially affect our results. We have also established policies to help manage other financial risks as discussed below.

COMMODITY COSTS. Our finished products are made primarily from corn. Purchased corn accounts for between 40 percent and 65 percent of finished product costs. In North America, we sell a large portion of our finished product at firm prices established in supply contracts that typically extend for up to one year. In order to minimize the effect of volatility in the cost of corn related to these firm-priced supply contracts, we enter into corn futures contracts or take hedging positions in the corn futures market. From time to time, we may also enter into anticipatory hedges. All of these derivative contracts typically mature within one year. At expiration, we settle the derivative contracts at a net amount equal to the difference between the then-current price of corn and the fixed contract price. While these hedging instruments are subject to fluctuations in value, changes in the value of the underlying exposures we are hedging generally offset such fluctuations. While the corn futures contracts or hedging positions are intended to minimize the volatility of corn costs on operating profits, occasionally the hedging activity can result in losses, some of which may be material. Outside of North America, sales of finished product under long-term, firm-priced supply contracts are not material.

Our hedging instruments generally relate to contracted firm-priced business. Based on our overall commodity hedge exposure at December 31, 2003, a hypothetical 10 percent change in market rates applied to the fair value of the instruments would have no material impact on our earnings, cash flows, financial position or the fair value of commodity price and risk-sensitive instruments over a one-year period.

INTERNATIONAL OPERATIONS AND FOREIGN EXCHANGE. We have operated a multinational business subject to the risks inherent in operating in foreign countries and with foreign currencies for many years. Our non-US operations are subject to foreign currency exchange fluctuations, as well as to political, economic and other risks, such as those previously described in the section entitled "Mexican Tax on Beverages Sweetened with HFCS".

Because we primarily sell world commodities, we believe that local prices will adjust relatively quickly to offset the effect of a local devaluation. We may occasionally hedge commercial transactions and certain liabilities that are denominated in a currency other than the currency of the operating unit entering into the underlying transaction.

INTEREST RATE EXPOSURE. Approximately 49 percent of our borrowings are fixed rate bonds and loans. The remaining 51 percent of our borrowings are at floating interest rates of which approximately 81 percent are long-term loans and 19 percent are short-term credit facilities. Should short-term rates change, this could affect our interest cost. Included in the floating rate indebtedness information above is our Senior Notes due 2009 which, through the use of interest rate swaps, has effectively been converted from fixed to floating rate debt. See also Note 8 of the notes to the consolidated financial statements for further information. A hypothetical increase of 1 percentage point in the weighted average floating interest rate for 2003 would have increased interest expense and reduced pretax income for 2003 by approximately \$3 million.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates under different assumptions and conditions.

We have identified the most critical accounting policies upon which the financial statements are based and that involve our most complex and subjective decisions and assessments. These policies relate to our major long-lived assets, including the valuation of goodwill and other intangible assets, and the recognition of depreciation and impairment in the carrying value of property, plant and equipment. Senior management of the Company has discussed the development, selection and disclosure of these policies with members of the Audit Committee of our Board of Directors. These accounting policies are disclosed in the notes to the consolidated financial statements. The discussion that follows should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this Annual Report on Form 10-K.

LONG-LIVED ASSETS. The Company has substantial investments in property, plant and equipment and goodwill. For property, plant and equipment we recognize the cost of depreciable assets in operations over the estimated useful life of the assets, and we evaluate the recoverability of these assets whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable. For goodwill we perform an annual impairment assessment (or more frequently if impairment indicators arise) as required by Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." We have chosen to perform this annual impairment assessment in December of each year. An impairment loss is assessed and recognized in operating earnings if the fair value of either goodwill or property, plant and equipment is less than its carrying amount.

In analyzing the fair value of goodwill and assessing the recoverability of the carrying value of property, plant and equipment, we have to make projections regarding future cash flows. In developing these projections, we make a variety of important assumptions and estimates that have a significant impact on our assessments of whether the carrying values of goodwill and property, plant and equipment should be adjusted to reflect impairment. Among these are assumptions and estimates about the future growth and profitability of the related business unit, anticipated future economic, regulatory and political conditions in the business unit's market, the appropriate discount rates relative to the risk profile of the unit or assets being evaluated and estimates of terminal or disposal values.

We completed the required annual test of goodwill impairment for all of our affected reporting units in December 2003. In each case, based on our assumptions about future cash flows we expect to be able to generate from each reporting unit, the fair value of the reporting unit was in excess of the related carrying amounts, and accordingly, no impairment of goodwill was required to be measured and recognized. We also concluded that the Mexican Congress' December 27, 2003 decision to continue the controversial tax on beverages sweetened with HFCS constituted a triggering event which necessitated that we re-assess the assumptions made relating to the recoverability of the carrying value of our HFCS production-related long-term assets in Mexico. We completed this assessment of our Mexican operation in December 2003 and concluded, based on our assumptions about future cash flows we expect to be able to generate from these assets, that their carrying values were not impaired. For additional information regarding the status of the Mexican Government's tax on beverages sweetened with HFCS, refer to the "Mexican Tax on Beverages Sweetened with HFCS" section above and to Note 3 of the notes to the consolidated financial statements.

Our ability to fully recover the carrying value of our long-term investment in Mexico, which consists primarily of goodwill and property, plant and equipment associated with our Mexican operations, is dependent upon the generation of sufficient cash flows from the use or other disposition of these assets. The Company's ability to generate these cash flows will be significantly affected by a variety of factors, including the timing and permanence of a repeal, if any, of the tax, the timing and extent of any recovery in the demand for HFCS by the Mexican beverage industry, the extent to which alternative markets for HFCS develop in and around Mexico, the success of the Company's restructuring activities in Mexico, and the amount of the proceeds received from the resolution of the Company's NAFTA claim against the Government of Mexico, if any, as well as by management's ability to develop and implement a successful alternative long-term business strategy in Mexico. Based on our long-term forecasts of operating results, including the assumptions described below, we believe that the Company will generate sufficient cash flows from the use or other disposition of these long-term assets to fully recover their carrying values, and accordingly, no impairment of either goodwill or other long-term assets related to Mexico was recognized as of December 31, 2003.

In developing our current estimates of the cash flows that we expect to be generated from the Company's Mexican operations, we have assumed that the tax will be repealed during 2004 and that sales of HFCS to the Mexican beverage industry will return to the levels they had attained prior to the imposition of the tax by the beginning of 2005. Under these assumptions, the estimated fair value of the Company's Mexican business exceeds its carrying amount by approximately \$80 million. These assumptions about future HFCS sales in Mexico have been modified from assumptions we had used at December 31, 2002 to reflect the fact that the process of working towards a resolution of the dispute has progressed more slowly than previously anticipated. The assumptions used to formulate our cash flow estimates are subject to further change in the future based on business conditions as well as events affecting the likelihood of repeal of the tax and the results of the impairment calculations could be significantly different if performed at a later date. In the event actual results differ from those assumed, the Company could be required to recognize an impairment of goodwill and the amount of such impairment could be material. It may also require a further reorganization of our Mexican operation. The carrying value of the goodwill related to the Company's Mexican operations was approximately \$120 million at December 31, 2003.

In formulating the current assumptions upon which our cash flow projections are based, we have considered several recent developments relating to the tax, including the following: (i) there is currently a sugar shortage in Mexico, caused in part by the tax, which shortage has caused the price of sugar to increase approximately 30 percent in Mexico; (ii) the United States Senate Finance Committee has held

hearings on concerns relating to Mexican barriers to U.S. agriculture exports and members urged an immediate solution to the sweetener dispute, absent which they stated that they would be forced to explore counter measures affecting Mexico's export interests, such as imposing trade duties on certain Mexican products; (iii) beginning in the third quarter of 2003, a delegation of United States sugar and HFCS producers and corn growers began to meet with representatives of the Mexican sugar industry in an attempt to work out a solution (these discussions are ongoing, as all sides continue to work through the complex issues relating to this dispute); and (iv) two other United States based companies have notified the Mexican government of their intent to jointly file an arbitration claim for compensation under the investment provisions of NAFTA. We believe that the combination of these and other factors could be beneficial in resolving this matter.

In concluding that an impairment of our Mexican goodwill may arise if the tax is not repealed, we have not assumed that any proceeds would be received from our arbitration claim for compensation under NAFTA against the Mexican Government. Any recovery we receive from the resolution of this claim would reduce or offset, in whole or in part, the amount of any impairment to be recognized. However, no assurance can be made that we will be successful with our arbitration claim.

We could have used different assumptions in making our calculations of potential impairment related to our Mexican business. For example, if we assumed that the tax would not be repealed until significantly later than 2004, our projections of future cash flows in Mexico would be materially different. In the event that the tax is not repealed and unless the Company could develop an alternate business strategy that offsets the loss of the Mexican HFCS business, we could be required to recognize an impairment of goodwill and the amount of such impairment could be material. While we believe that the tax will ultimately be repealed, we have nevertheless continued to develop, and in some cases to implement, an alternative business strategy with respect to our Mexican operations. This strategy includes, among other things, the following: (i) developing new uses and new customers for HFCS; (ii) increasing sales of our current product portfolio, as well as developing new products for the region; and (iii) continuing our cost reduction program. No assurance can be given that any such alternative business strategy developed and implemented would offset the loss of revenue and profits from the Mexican HFCS business.

As previously stated, the Company is continuing its efforts to gain repeal of the tax, and at the same time, is pursuing the implementation of the alternative business strategies outlined above. However, notwithstanding the recent developments outlined above, there have been no formal actions toward the repeal of the tax. While the Company continues to believe that the tax will be repealed and that the profitability of the Mexican operations will return to pre-2002 levels, the Company will continue to reevaluate certain of the key assumptions underlying our cash flow projections, including the impact on such assumptions of the lack of positive developments in the near future. We believe a continued lack of definitive results in negotiations with the Mexican Government leading to the repeal of the tax would substantially increase the likelihood that an impairment charge would be required. The amount of such non-cash charge, if any, will depend on our assessment of the factors identified above on expected future cash flow.

### NEW ACCOUNTING STANDARDS

On January 1, 2003, we adopted Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"), which addresses financial accounting and reporting for legal obligations associated with the retirement of tangible long-lived assets and the related asset retirement costs. The adoption of SFAS 143 did not have a significant effect on our consolidated financial statements.

On January 1, 2003, we adopted SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS 146"), which addresses financial accounting and reporting for costs associated with exit or disposal activities. SFAS 146 replaces EITF Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". The adoption of SFAS 146 did not have a significant effect on our consolidated financial statements.

Also on January 1, 2003, we adopted the recognition and measurement provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"), which addresses financial accounting and reporting for obligations under certain guarantees. FIN 45 requires, among other things, that a guarantor recognize a liability for the fair value of an obligation undertaken in issuing a guarantee, under certain circumstances. The recognition and measurement provisions of FIN 45 are required to be applied prospectively to guarantees issued or modified after December 31, 2002. The adoption of FIN 45 did not have a significant effect on our consolidated financial statements.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure, an amendment of FASB Statement No. 123" ("SFAS 148"). SFAS 148 amends SFAS 123 to provide alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation. In addition, SFAS 148 amends the disclosure requirements under SFAS 123 to require prominent disclosures in both annual and interim financial statements. The disclosures required by SFAS 148 are provided in Note 2 of the notes to the consolidated financial statements included elsewhere in this report.

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities" ("FIN 46"), which addresses the consolidation of variable interest entities as defined in the Interpretation. In December 2003, the FASB published a revision to FIN 46 to clarify some of the provisions and to exempt certain entities from its requirements. Under the new guidance, special effective date provisions apply to enterprises that have fully or partially applied FIN 46 prior to issuance of the revised Interpretation. We do not have any variable interest entities as defined in the Interpretation and the application of FIN 46 did not have a significant effect on our consolidated financial statements.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" ("SFAS 149"), which amends and clarifies financial accounting and reporting for derivative instruments and for hedging activities accounted for under SFAS 133. The adoption of SFAS 149 did not have a significant effect on our consolidated financial statements.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"), which addresses accounting and financial reporting for certain types of financial instruments with characteristics of both liabilities and equity. The adoption of SFAS 150 did not have a significant effect on our consolidated financial statements.

In December 2003, the FASB revised SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits" ("SFAS 132"), to require additional disclosures regarding the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. The additional disclosures required by SFAS 132 are provided in Note 11 of the notes to the consolidated financial statements included elsewhere in this report.

In January 2004, the FASB issued Staff Position No. 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" ("FSP 106-1"), following the December 2003 enactment into law of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Medicare Act"). FSP 106-1 allows companies to elect a one-time deferral of the recognition of the effects of the Medicare Act in accounting for postretirement benefit plans under SFAS 106 and in providing for disclosures related to such plans as required by the revised SFAS 132. We are currently evaluating the effect of the Medicare Act and have elected the one-time deferral. See also Note 11 of the notes to the consolidated financial statements included elsewhere in this report.

## FORWARD LOOKING STATEMENTS

This Annual Report on Form 10-K contains or may contain forward-looking statements concerning the Company's financial position, business and future earnings and prospects, in addition to other statements using words such as anticipate, believe, plan, estimate, expect, intend and other similar expressions. These statements contain certain inherent risks and uncertainties. Although we believe our expectations reflected in these forward-looking statements are based on reasonable assumptions, stockholders are cautioned that no assurance can be given that our expectations will prove correct. Actual results and developments may differ materially from the expectations conveyed in these statements, based on various factors, including fluctuations in worldwide commodities markets and the associated risks of hedging against such fluctuations; fluctuations in aggregate industry supply and market demand; general political, economic, business, market and weather conditions in the various geographic regions and countries in which we manufacture and sell our products, including fluctuations in the value of local currencies, energy costs and availability and changes in regulatory controls regarding quotas, tariffs, taxes and biotechnology issues; increased competitive and/or customer pressure in the corn-refining industry; the outbreak or continuation of hostilities; stock market fluctuation and volatility; and the resolution of the current uncertainties relating to the Mexican HFCS tax. Our forward-looking statements speak only as of the date on which they are made and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of the statement. If we do update or correct one or more of these statements, investors and others should not conclude that we will make additional updates or corrections.

#### REPORT OF MANAGEMENT

THE MANAGEMENT OF CORN PRODUCTS INTERNATIONAL, INC. is responsible for the financial and operating information contained in this Annual Report on Form 10-K, including the consolidated financial statements covered by the independent auditors 'report. These financial statements were prepared in conformity with accounting principles generally accepted in the United States of America and include, where necessary, informed estimates and judgements.

The Company maintains systems of accounting, disclosure and internal control designed to provide reasonable assurance that assets are safeguarded against loss, and that transactions are executed and recorded properly so as to ensure that the financial records are reliable for preparing financial statements and that the financial statements and disclosures are accurately reported.

Elements of these control systems include the establishment and communication of accounting and administrative policies and procedures, the selection and training of qualified personnel and a continuous program of internal audit.

The Company's consolidated financial statements are reviewed by its Audit Committee, which is composed entirely of independent outside directors. This Committee meets regularly with management, the Company's internal auditors and with the independent auditors to review the scope and results of the annual audit and interim reviews, to discuss their evaluation of internal controls and the quality of financial reporting, and to carry out the Audit Committee's oversight role with respect to internal auditing, internal controls and financial reporting matters. Both the independent auditors and the internal auditors meet privately with, and have direct access to, the Audit Committee to discuss the results of their audits.

James W. Ripley Chief Financial Officer January 29, 2004

### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders of Corn Products International, Inc.:

We have audited the accompanying consolidated balance sheets of Corn Products International, Inc. and its subsidiaries (the "Company") as of December 31, 2003 and 2002, and the related consolidated statements of income, comprehensive income, stockholders ´equity and redeemable equity, and cash flows for each of the years in the three-year period ended December 31, 2003. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Corn Products International, Inc. and its subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

As described in Note 2 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities", as of January 1, 2001 and SFAS No. 142, "Goodwill and Other Intangible Assets", as of January 1, 2002.

KPMG LLP Chicago, Illinois January 29, 2004 Corn Products International, Inc. Consolidated Financial Statements and Notes For the Years ended December 31, 2003, 2002 and 2001

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## CORN PRODUCTS INTERNATIONAL, INC. Consolidated Statements of Income

Year Ended December 31, (in millions, except per share amounts)

	2003	2002	2001
Net sales before shipping and handling costs	\$2,269	\$1,979	\$2,034
Less – shipping and handling costs	167	108	147
Net sales	2,102	1,871	1,887
Cost of sales	1,778	1,604	1,588
Gross profit	324	267	299
Selling, general and administrative expenses	149	134	154
Earnings from non-consolidated affiliates and other (income) expense-			
net	1	(20)	(21)
	150	114	133
Operating income	174	153	166
Financing costs-net	39	36	64
Income before income taxes and minority interest	135	117	102
Provision for income taxes	49	42	36
Minority interest in earnings	10	12	9
Net income	\$ 76	\$ 63	\$ 57
Weighted average common shares outstanding:			
Basic	36.0	35.6	35.3
Diluted	36.2	35.7	35.5
Earnings per common share:			
Basic	\$ 2.12	\$ 1.78	\$ 1.60
Diluted	2.11	1.77	1.60

# CORN PRODUCTS INTERNATIONAL, INC. Consolidated Balance Sheets

## As of December 31, (in millions, except share and per share amounts)

Accounts receivable net         252         24           Inventories         215         19           Prepaid expenses         10         1           Total current assets         547         48           Property, plant and equipment, at cost		2003	2002
Cash and cash equivalents         70         3           Accounts receivable – ner         252         24           Inventories         215         19           Prepaid expenses         10         1           Total current assets         57         48           Property, plant and equipment, at cost         315         28           Land         10         315         28           Buildings         315         28           Machinery and equipment         2,364         2,20           Less accumulated depreciation         (1,595)         (1,43           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         5         20           Investments         6         61         5         20         5           Other assets         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6         6         7         6	ssets		
Accounts receivable net         252         24           Inventories         215         19           Prepaid expenses         10         1           Total current assets         547         48           Property, plant and equipment, at cost	Current assets		
Prepaid expenses	Cash and cash equivalents	\$ 70	\$ 36
Prepaid expenses         10         547         48           Total current assets         547         48           Property, plant and equipment, at cost         315         28           Buildings         315         28           Machinery and equipment         2,762         2,564           Machinery and equipment         (1,595)         (1,43)           Less accumulated depreciation         (1,167)         (1,45)           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         1,167         61           Investments         67         6         6         2         2           Other assets         67         6         6         6         2         2         2           Short-term borrowings and current portion of long-term debt         \$98         8         8           Accounts payable         96         9         9         9           Accounts payable         96         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9<	Accounts receivable – net	252	244
Total current assets         547         488           Property, plant and equipment, at cost         103         9           Land         103         28           Buildings         315         28           Machinery and equipment         2,364         2,20           Less accumulated depreciation         (1,595)         (1,43           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         5           Investments         29         2           Other assets         67         6           Total assets         5,210         \$2,06           Total assets         5,210         \$2,06           Accornet liabilities         98         8           Short-term borrowings and current portion of long-term debt         598         8           Accounts payable         200         16           Accornet liabilities         98         9           Polar-term debt         98         9           Long-termed ebt         98         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         1           Redeemable common stock (1,913,500 shar	Inventories	215	194
Property, plant and equipment, at cost	Prepaid expenses	10	11
Land	Total current assets	547	485
Land	Property, plant and equipment, at cost		
Machinery and equipment         2,364         2,20           Less accumulated depreciation         (1,595)         (1,436)           Coodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         5           Investments         29         2           Other assets         67         6           Total assets         5,210         \$2,06           Accounts quity         5         5           Current liabilities         98         8           Accounts payable         200         16           Accured liabilities         96         9           Total current liabilities         98         9           Non-current liabilities         98         9           Long-term debt         98         9           Minority interest in subsidiaries         98         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         1         1           Common stock - authorized 25,000,000 shares - \$0.01 par value, none issued         —         —         —		103	97
Machinery and equipment         2,364         2,20           Less accumulated depreciation         (1,595)         (1,435)           Less accumulated depreciation         (1,595)         (1,437)           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         5           Investments         29         2           Other assets         67         6           Total assets         267         6           Current liabilities         58         8           Accounts payable         200         16           Accured liabilities         98         8           Total current liabilities         394         34           Non-current liabilities         394         34           Non-current liabilities         394         34           Minority interest in subsidiaries         39         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         7         5	Buildings	315	286
Less accumulated depreciation         2,782         2,588           Less accumulated depreciation         (1,595)         (1,43)           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         28           Deferred income tax assets         61         5           Investments         29         2           Other assets         5,210         \$2,06           Total assets         \$2,10         \$2,06           Liabilities and equity         ************************************		2,364	2,203
Less accumulated depreciation         (1,595)         (1,43)           Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)         319         228           Deferred income tax assets         61         5           Investments         29         2           Other assets         5,20         5,20           Total assets         5,20         5,20           Jabilities and equity         5         5,20           Current liabilities         98         5,8           Accounts payable         200         6           Accrued liabilities         96         9           Potal current liabilities         394         34           Non-current liabilities         394         34           Non-current liabilities         98         9           Long-term debt         45         5           Deferred income taxes         20         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         67         5           Stockholders' equity         1         1,00         1,0           Common stock – authorized 25,000,000 shares-\$0.01 par value, none issued         1	, , , , , , , , , , , , , , , , , , ,		2,586
1,187   1,155     Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)   319   288     Deferred income tax assets   61   55     Investments   29   22     Other assets   67   66     Total assets   52,210   \$2,006     Total assets   58,210   52,000     Current liabilities and equity	Less accumulated depreciation		(1,432)
Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)   319   28     Deferred income tax assets   61   5     Investments   29   22     Other assets   67   66     Total assets   \$2,210   \$2,06     Total assets   \$2,210   \$2,06     Total assets   \$2,210   \$2,06     Total assets   \$2,210   \$2,06     Total assets   \$98   \$8     Accounts payable   200   16     Accrued liabilities   96   99     Total current liabilities   96   99     Total current liabilities   98   99     Non-current liabilities   98   99     Long-term debt   452   51     Deferred income taxes   210   18     Minority interest in subsidiaries   78   99     Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002   1     Term of the stock   4,913,500 shares   5,001 par value   none issued   67   5     Stockholders' equity   1,006   1,01     Additional paid-in capital   1,006   1,01     Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002   1     Accumulated other comprehensive loss   33   44     Retained earnings   285   225   225   225     Accumulated other comprehensive loss   343   344     Retained earnings   285   225   225     Control income tax   245   245     Accumulated other comprehensive loss   245   245     Accumulated other comprehensive loss   343   344     Retained earnings   285   225     Accumulated other comprehensive loss   343   344     Retained earnings   345   345     Accumulated other comprehensive loss   343   344     Accumulated other comprehensive loss   345   345     Accumulated other comprehensive loss   342   345     Accumulated other comprehensive loss   343   344     Accumulated other comprehensive loss   345   345     Accumulated other comprehensive loss   345   345     Accumulated other comprehensive		· · · · · · · · · · · · · · · · · · ·	<u> </u>
Deferred income tax assets   61   55     Investments   29   22     Other assets   67   66     Total assets   5210   \$2,066     Total assets   5210   \$2,066     Total assets   5210   \$2,066     Total assets   5210   \$2,066     Liabilities and equity	Goodwill and other intangible assets (less accumulated amortization of \$27 and \$27)		280
Investments	÷		59
Other assets         67         6           Total assets         \$2,210         \$2,206           Assibilities and equity         Surrent liabilities         \$98         \$88           Accounts payable         200         16           Accrued liabilities         394         34           Accrued liabilities         394         34           Non-current liabilities         394         34           Non-current liabilities         394         39           Long-term debt         98         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002         67         5           Stockholders' equity         67         5         5           Stockholders' equity         1         2         4           2003 and 2002         1         1         4           Additional paid-in capital         1         1         4           Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002         3         4           Peferred compensation			26
Total assets         \$ 2,710         \$ 2,060           Liabilities and equity         Current liabilities           Short-term borrowings and current portion of long-term debt         \$ 98         \$ 8           Accounts payable         200         16           Accrued liabilities         96         9           Total current liabilities         98         9           Non-current liabilities         98         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)         67         5           Stockholders' equity         67         5         5           Preferred stock – authorized 25,000,000 shares - \$0.01 par value, none issued         —         —         —           Common stock – authorized 25,000,000 shares - \$0.01 par value, none issued         —         —         —           Common stock – authorized 200,000,000 shares - \$0.01 par value - 35,746,387 issued at December 31, 2003 and 2002         1         —         —           Additional paid-in capital         1,006         1,01         —         —         —         —			64
Substituties and equity   Substituties   Short-term borrowings and current portion of long-term debt   Sp8			
Current liabilities           Short-term borrowings and current portion of long-term debt         \$ 98         \$ 8           Accounts payable         200         16           Accrued liabilities         96         9           Total current liabilities         394         34           Non-current liabilities         394         34           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)         5         5           stated at redemption price         67         5           Stockholders' equity         7         -           Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued         -         -           Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002         1         1,006         1,01           Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost         (35)         (4           Deferred compensation – restricted stock         (3)         (4           Accumulated other comprehensive loss         (343)		Ψ 2,210	Ψ 2,000
Short-term borrowings and current portion of long-term debt         \$ 98         \$ 8           Accounts payable         200         16           Accrued liabilities         96         9           Total current liabilities         394         34           Non-current liabilities         98         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)         5         5           Stockholders' equity         67         5           Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued         —         —           Common stock – authorized 25,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002         1         —           Additional paid-in capital         1,006         1,01         1,01           Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost         (35)         (4           Deferred compensation – restricted stock         (3)         (4           Accumulated other comprehensive loss         (34)         (4           Accumulated earnings			
Accounts payable       200       16         Accrued liabilities       96       9         Total current liabilities       394       34         Non-current liabilities       98       9         Long-term debt       452       51         Deferred income taxes       210       18         Minority interest in subsidiaries       78       9         Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)       67       5         Stockholders' equity       67       5         Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued       —       —         Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002       1       1         Additional paid-in capital       1,006       1,01         Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost       (35)       (4         Deferred compensation – restricted stock       (3)       (4         Deferred compensation – restricted stock       (34)       (41         Accumulated other comprehensive loss       (343)       (41         Retained earnings       285       22		Ф 00	ф 04
Accrued liabilities         96         9           Total current liabilities         394         34           Non-current liabilities         98         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)         5         5           stated at redemption price         67         5           Stockholders' equity         -         -         -           Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued         -         -         -           Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002         1         1           Additional paid-in capital         1,006         1,01           Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost         (35)         (4           Deferred compensation – restricted stock         (3)         (4           Accumulated other comprehensive loss         (343)         (41           Retained earnings         285         22			
Total current liabilities         394         34           Non-current liabilities         98         9           Long-term debt         452         51           Deferred income taxes         210         18           Minority interest in subsidiaries         78         9           Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002) stated at redemption price         67         5           Stockholders' equity         -         -         -         -           Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued         -         -         -         -           Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002         1         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -			
Non-current liabilities   98   98   98   109			99
Long-term debt       452       51         Deferred income taxes       210       18         Minority interest in subsidiaries       78       9         Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002)       67       5         Stated at redemption price       67       5         Stockholders' equity       5       5         Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued       —       —         Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002       1       1         Additional paid-in capital       1,006       1,01         Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost       (35)       (4         Deferred compensation – restricted stock       (3)       (4         Accumulated other comprehensive loss       (343)       (41         Retained earnings       285       22			347
Deferred income taxes 210 18 Minority interest in subsidiaries 78 9 Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002) stated at redemption price 67 5 Stockholders' equity Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued — — — — Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002 1 1 Additional paid-in capital 1,006 1,01 Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost (35) (4 Deferred compensation – restricted stock (3) (41 Retained earnings 285 226			95
Minority interest in subsidiaries 78 9 Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002) stated at redemption price 67 5 Stockholders' equity Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued — — — — — — — — — — — — — — — — — — —	6		516
Redeemable common stock (1,913,500 shares issued and outstanding at December 31, 2003 and 2002) stated at redemption price 67 5  Stockholders' equity  Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued — — — — — — — — — — — — — — — — — — —			
stated at redemption price 67 55  Stockholders' equity  Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued — — — — — — — — — — — — — — — — — — —		/8	93
Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued  Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002  Additional paid-in capital  Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost  Deferred compensation – restricted stock  Accumulated other comprehensive loss  (35)  (41) Retained earnings	· · · · · · · · · · · · · · · · · · ·	67	58
Preferred stock – authorized 25,000,000 shares- \$0.01 par value, none issued  Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002  Additional paid-in capital  Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost  Deferred compensation – restricted stock  Accumulated other comprehensive loss  Retained earnings  Common stock – authorized 25,000,000 shares- \$0.01 par value, none issued  1, 2003 and 2002  1, 2003 and 2002  (35) (4) (41) (42) (43) (41) (44) (44) (45) (45) (46) (47) (47) (47) (48) (48) (49) (49) (49) (49) (49) (40) (40) (40) (40) (40) (40) (40) (40	• •	07	30
Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 2003 and 2002  Additional paid-in capital  Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost  Deferred compensation – restricted stock  Accumulated other comprehensive loss  Retained earnings  Common stock – authorized 200,000,000 shares- \$0.01 par value – 35,746,387 issued at December 31, 1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,01  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,006  1,00			
2003 and 2002       1         Additional paid-in capital       1,006       1,01         Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost       (35)       (4         Deferred compensation – restricted stock       (3)       (4         Accumulated other comprehensive loss       (343)       (41         Retained earnings       285       22	•	_	_
Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost (35) (4  Deferred compensation – restricted stock (3) (3)  Accumulated other comprehensive loss (343) (41  Retained earnings 285 22		1	1
Less: Treasury stock (common stock; 1,494,101 and 1,956,113 shares at December 31, 2003 and 2002, respectively) at cost (35) (4  Deferred compensation – restricted stock (3) (3)  Accumulated other comprehensive loss (343) (41  Retained earnings 285 22	Additional paid-in capital	1,006	1,015
respectively) at cost (35) (4 Deferred compensation – restricted stock (3) (3 Accumulated other comprehensive loss (343) (41 Retained earnings 285 22	1 1	,	, , , , , ,
Deferred compensation – restricted stock(3)(Accumulated other comprehensive loss(343)(41Retained earnings28522		(35)	(48)
Accumulated other comprehensive loss (343) (41) Retained earnings 285 22		• •	(4)
Retained earnings 285 22		• • •	(418)
	•		224
Total stockholders' equity 911 77	Total stockholders' equity	911	770
Total liabilities and equity \$ 2,210 \$ 2,06	otal nadmites and equity	\$ 2,210	\$ 2,068

## CORN PRODUCTS INTERNATIONAL, INC. Consolidated Statements of Comprehensive Income (Loss)

Year ended December 31, (in millions)

	2003	2002	2001
Net income	<b>\$</b> 76	\$ 63	\$ 57
Comprehensive income (loss):			
Cumulative effect of adoption of SFAS 133, net of income taxes of \$8 million	_	_	14
Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$5 million, \$2 million			
and \$11 million, respectively	9	(4)	(21)
Reclassification adjustment for losses (gains) on cash flow hedges included in net income, net of			
income tax effect of \$5 million, \$8 million and \$7 million, respectively	10	14	(13)
Currency translation adjustment	58	(94)	(130)
Minimum pension liability, net of income tax effect	(2)	(1)	_
Comprehensive income (loss)	\$ <del>151</del>	<b>\$</b> (22)	\$ (93)

## CORN PRODUCTS INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND REDEEMABLE EQUITY

STOCKHOLDERS' EQUITY Additional Accumulated Other Redeemable Paid-In Common Treasury Deferred Retained Comprehensive Common (in millions) Stock Income (Loss) Capital Compensation Earnings \$(183) Balance, December 31, 2000 \$ 1 \$1,026 \$132 \$ 47 \$(60) \$ (3) 57 Net income Dividends declared (14)Cumulative effect of adoption of SFAS 133, net of income 14 taxes of \$8 million Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$11 million (21)Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$7 million (13)Issuance of common stock on exercise of stock options Change in fair value of redeemable common stock (17)17 (130)Currency translation adjustment Balance, December 31, 2001 \$ 1 \$1,009 \$175 \$ 64 \$(56) \$ (3) \$(333) Net income 63 Dividends declared (14)Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$2 million (4) Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$8 million 14 Issuance of redeemable common stock in connection with 2 acquisition (2) Issuance of restricted common stock as compensation 2 (2) Amortization to compensation expense of restricted common Issuance of common stock on exercise of stock options 4 Change in fair value of redeemable common stock Currency translation adjustment (94)Minimum pension liability, net of income tax effect (1)\$ 1 \$1,015 \$224 Balance, December 31, 2002 \$(48) \$ (4) \$(418) \$ 58 Net income **76** Dividends declared (15)Unrealized gains (losses) on cash flow hedges, net of income tax effect of \$5 million 9 Amount of (gains) losses on cash flow hedges reclassified to earnings, net of income tax effect of \$5 million 10 Issuance of common stock in connection with acquisition 8 Issuance of common stock on exercise of stock options 5 Amortization to compensation expense of restricted common stock Change in fair value of redeemable common stock (9) 9 58 Currency translation adjustment Minimum pension liability, net of income tax effect (2)

\$ 1

\$1,006

\$(35)

\$ (3)

\$(343)

\$285

See notes to the consolidated financial statements.

Balance, December 31, 2003

\$ 67

## CORN PRODUCTS INTERNATIONAL, INC. Consolidated Statements of Cash Flows

## Year ended December 31,

(in millions)

	2003	2002	2001
Cash provided by (used for) operating activities:			
Net income	\$ 76	\$ 63	\$ 57
Non-cash charges (credits) to net income:	• •		
Depreciation and amortization	101	103	127
Deferred income taxes	4	(6)	2
Minority interest in earnings	10	12	9
Earnings from non-consolidated affiliates	(1)	(7)	(14)
Gain on sale of business	_	(8)	_
Gain on dissolution of business	_	(3)	_
Foreign currency transaction (gains) losses	_	(1)	8
Changes in trade working capital:		(1)	ŭ
Accounts receivable and prepaid expenses	12	9	(30)
Inventories	(11)	(6)	20
Accounts payable and accrued liabilities	48	62	(6)
Other	(3)	(12)	(2)
Office	——————————————————————————————————————	(12) ——	( <del>2</del> )
Cash provided by operating activities	236	206	171
Cash provided by operating activities	230	200	1/1
ash provided by (used for) investing activities:			
Capital expenditures	(83)	(78)	(94)
Proceeds from disposal of plants and properties	(63)	(76)	(94)
Proceeds from sale of business	1	35	2
Proceeds from dissolution of business		აა 11	
			(70)
Payments for acquisitions, net of cash acquired	(48)	(42)	(79)
Cash used for investing activities	(130)	(73)	(171)
ash avanided by (year few) financing activities.			
Cash provided by (used for) financing activities:  Payments on debt	(65)	(407)	(83)
Proceeds from borrowings	(03)	263	129
Dividends paid (including to minority interest shareholders)		(19)	(23)
	(20) 5	(19)	(23)
Issuance (repurchase) of common stock	ъ	4	4
	(72)	(150)	27
Cash (used for) provided by financing activities	(73)	(159)	27 
Effects of foreign exchange rate changes on cash	1	(3)	(3)
Increase (decrease) in cash and cash equivalents	34	(29)	24
Cash and cash equivalents, beginning of period	36	65	41
Cash and cash equivalents, end of period	\$ 70	\$ 36	\$ 65
	_		

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## **NOTE 1- Description of the Business**

Corn Products International, Inc. (the "Company") was founded in 1906 and became an independent and public company as of December 31, 1997, after being spun off from CPC International Inc. ("CPC"). The Company operates domestically and internationally in one business segment, corn refining, and produces a wide variety of products.

### **NOTE 2- Summary of Significant Accounting Policies**

**Basis of presentation** – The consolidated financial statements consist of the accounts of the Company, including all significant subsidiaries. Intercompany accounts and transactions are eliminated in consolidation.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Certain prior year amounts have been reclassified to conform with the current year's presentation. These reclassifications had no effect on previously recorded net income.

Assets and liabilities of foreign subsidiaries, other than those whose functional currency is the U.S. dollar, are translated at current exchange rates with the related translation adjustments reported in stockholders' equity as a component of accumulated other comprehensive income (loss). Income statement accounts are translated at the average exchange rate during the period. Where the U.S. dollar is considered the functional currency, monetary assets and liabilities are translated at current exchange rates with the related adjustment included in net income. Non-monetary assets and liabilities are translated at historical exchange rates. The Company incurrency transaction gains/losses relating to assets and liabilities that are denominated in a currency other than the functional currency. For 2003, 2002 and 2001 the Company incurred foreign currency transaction (gains) losses of (\$0.4 million), (\$1 million) and \$8 million, respectively. The Company's accumulated other comprehensive loss included in stockholders' equity of the Consolidated Balance Sheets includes negative cumulative translation adjustments of \$349 million and \$407 million at December 31, 2003 and 2002, respectively.

Cash and cash equivalents – Cash equivalents consist of all instruments purchased with an original maturity of three months or less, and which have virtually no risk of loss in value.

Inventories – Inventories are stated at the lower of cost or net realizable value. Costs are determined using the first-in, first-out (FIFO) method.

**Investments** – Investments in the common stock of affiliated companies over which the Company does not exercise significant influence are accounted for under the cost method and are carried at cost or less. Investments that enable the Company to exercise significant influence, but do not represent a controlling interest, are accounted for under the equity method; such investments are carried at cost or less, adjusted to reflect the Company's proportionate share of income or loss, less dividends received. The Company would recognize a loss on these investments when there is a loss in value of an investment which is other than a temporary decline.

**Property, plant and equipment and depreciation** – Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is generally computed on the straight-line method over the estimated useful lives of depreciable assets, which range from 10 to 50 years for buildings and 3 to 20 years for all other assets. Where permitted by law, accelerated depreciation methods are used for tax purposes. The Company reviews the recoverability of the net book value of property, plant and equipment for impairment whenever events and circumstances indicate that the net book value of an asset may not be recoverable from estimated future cash flows

expected to result from its use and eventual disposition. If this review indicates that the carrying values will not be recovered, the carrying values would be reduced and an impairment loss would be recognized.

**Goodwill and other intangible assets** – Goodwill (\$316 million and \$277 million at December 31, 2003 and 2002, respectively) represents the excess of cost over fair value of net assets acquired. The Company also has a \$3 million intangible asset related to the recognition of a minimum pension liability at December 31, 2003 and 2002. The carrying amount of goodwill and other intangible assets by geographic segment as of December 31, 2003 and 2002 was as follows:

	At Dece	ember 31,
(in millions)	2003	2002
North America	\$121	\$122
South America	62	21
Asia/Africa	136	137
Total	\$319	\$280

Effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). SFAS 142 requires that goodwill no longer be amortized and instead be subject to an annual (or more frequent if impairment indicators arise) impairment assessment. The Company has chosen to perform this annual impairment assessment in December of each year. The Company has completed the required impairment assessments and determined there to be no goodwill impairment.

The adoption of SFAS 142's provisions relating to goodwill amortization resulted in the Company discontinuing the amortization of goodwill beginning January 1, 2002. Prior to the adoption of SFAS 142, goodwill was amortized using the straight-line method over its estimated useful or legal life, not to exceed 40 years. The Company recorded goodwill amortization of \$12 million in 2001 (\$8 million, net of income taxes). Net income and related earnings per share for the year ended December 31, 2001, and as adjusted to exclude goodwill amortization expense, is presented below:

(in millions, except per share)	2001
Net income	\$ 57
Add back: goodwill amortization (net of income taxes)	8
Adjusted net income	\$ 65
Diluted earnings per common share:	
As reported earnings per share	\$1.60
Add back: goodwill amortization (net of income taxes)	0.21
Adjusted earnings per share	\$1.81

**Revenue recognition** – The Company recognizes operating revenues at the time title to the goods and all risks of ownership transfer to customers. This generally occurs upon the date of shipment, except in the case of consigned inventories where title passes and the transfer of ownership risk occurs when the goods are used by the customer.

**Hedging instruments** – Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities, an Amendment of

SFAS 133" ("SFAS 138"). SFAS 133 and 138 establish standards for recognition and measurement of derivatives and hedging activities and require that all derivative instruments be recorded on the balance sheet at their respective fair values. Upon adoption, the Company recorded a cumulative effect type credit of \$14 million (net of income taxes of \$8 million) to other comprehensive income (loss), to recognize at fair value all derivatives that were designated as hedges of variable cash flows of certain forecasted transactions. Gains and losses on derivatives that were previously deferred as adjustments to the carrying amount of hedged items were not adjusted.

The Company uses derivative financial instruments principally to offset exposure to market risks arising from changes in commodity prices and interest rates. Derivative financial instruments currently used by the Company consist of commodity futures contracts and interest rate swap agreements. The Company enters into futures contracts, which are designated as hedges of specific volumes of commodities (corn and natural gas) that will be purchased and processed in a future month. These readily marketable exchange-traded futures contracts are recognized in the Consolidated Balance Sheets at fair value. The Company has also entered into interest rate swap agreements to take advantage of the current interest rate environment by effectively converting the interest rate on certain fixed rate debt to a variable rate.

On the date a derivative contract is entered into, the Company designates the derivative as either a hedge of variable cash flows to be paid related to certain forecasted purchases of corn or natural gas used in the manufacturing process ("a cash-flow hedge") or as a hedge of the fair value of certain fixed rate debt obligations ("a fair-value hedge"). This process includes linking all derivatives that are designated as fair-value or cash-flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. For all hedging relationships, the Company formally documents the hedging relationships and its risk-management objective and strategy for undertaking the hedge transactions, the hedging instrument, the item, the nature of the risk being hedged, how the hedging instrument's effectiveness in offsetting the hedged risk will be assessed, and a description of the method of measuring ineffectiveness. This includes linking all derivatives that are designated as cash-flow or fair-value hedges to specific forecasted transactions or to specific assets and liabilities on the Consolidated Balance Sheet. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows or fair values of hedged items. When it is determined that a derivative is not highly effective as a hedge or that it has ceased to be a highly effective hedge, the Company discontinues hedge accounting prospectively.

Changes in the fair value of a futures contract that is highly effective and that is designated and qualifies as a cash-flow hedge are recorded in other comprehensive income (loss), net of applicable income taxes, and recognized in the Consolidated Statement of Income when the finished goods produced using the hedged item are sold. The maximum term over which the Company hedges exposures to the variability of cash flows for commodity price risk is 36 months. Changes in the fair value of an interest rate swap agreement that is highly effective and that is designated and qualifies as a fair-value hedge, along with the loss or gain on the hedged debt obligation that is attributable to the hedged risk, are recorded in earnings. The ineffective portion of the change in fair value of a derivative instrument that qualifies as either a cash-flow hedge or a fair-value hedge is reported in earnings.

The Company discontinues hedge accounting prospectively when it is determined that the derivative is no longer effective in offsetting changes in the cash flows or fair value of the hedged item, the derivative expires or is sold, terminated or exercised, the derivative is de-designated as a hedging instrument because it is unlikely that a forecasted transaction will occur, or management determines that designation of the derivative as a hedging instrument is no longer appropriate. When hedge accounting is discontinued because it is probable that a forecasted transaction will not occur, the Company continues to carry the derivative on the Consolidated Balance Sheet at its fair value, and gains and losses that were accumulated in other comprehensive income are recognized immediately in earnings. When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair-value hedge, the Company continues to carry the derivative on the Consolidated Balance Sheet at its fair value and no longer adjusts the hedged asset or liability for changes in fair value. The adjustment of the carrying amount of the hedged asset or liability is accounted for in the same manner as other components of the carrying amount of that asset or liability. In all other situations in which hedge accounting is discontinued, the Company

continues to carry the derivative at its fair value on the Consolidated Balance Sheet and recognizes any changes in its fair value in earnings.

**Stock-based compensation** – The Company has a stock incentive plan that provides for stock-based employee compensation, including the granting of stock options and shares of restricted stock, to certain key employees. The plan is more fully described in Note 14. The Company accounts for the stock incentive plan in accordance with the recognition and measurement principles of APB Opinion No. 25, "Accounting for Stock Issued to Employees", and related Interpretations. Under this method, compensation expense is recorded on the date of grant only if the current market price of the underlying stock exceeds the exercise price. Under the Company's stock incentive plan, stock options are granted at exercise prices that equal the market value of the underlying common stock on the date of grant. Therefore, no compensation expense related to stock options is recorded in the Consolidated Statements of Income.

Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"), established accounting and disclosure requirements using a fair-value based method of accounting for stock-based employee compensation plans. As allowed by SFAS 123, the Company has elected to continue to apply the intrinsic-value-based method of accounting described above, and has adopted only the disclosure requirements of SFAS 123. The following table illustrates the effect on net income and earnings per share if the fair-value-based recognition provisions of SFAS 123 had been applied to all outstanding and unvested awards in each period:

Year Ended December 31,	2003	2002	2001
Net income, as reported	\$ 76	\$ 63	\$ 57
Add: Stock-based employee compensation expense included in reported			
net income, net of tax	1	1	1
Deduct: Stock-based employee compensation expense determined under			
fair value based method for all awards, net of related tax effects	(2)	(2)	(4)
Pro forma net income	\$ 75	\$ 62	\$ 54
	_	_	_
Earnings per share:			
Basic – as reported	\$2.12	\$1.78	\$1.60
Basic – pro forma	\$2.09	\$1.74	\$1.52
Diluted – as reported	\$2.11	\$1.77	\$1.60
Diluted – pro forma	\$2.08	\$1.73	\$1.52

Earnings per common share – Basic earnings per common share is computed by dividing net income by the weighted average number of shares outstanding (including redeemable common stock), which totaled 36.0 million for 2003, 35.6 million for 2002 and 35.3 million for 2001. Diluted earnings per share (EPS) is computed by dividing net income by the weighted average number of shares outstanding, including the dilutive effect of stock options outstanding. The weighted average number of shares outstanding for diluted EPS calculations were 36.2 million, 35.7 million and 35.5 million for 2003, 2002 and 2001, respectively. In 2003, 2002 and 2001, options to purchase 1,039,489, 975,166, and 1,001,666 shares of common stock, respectively, were excluded from the calculation of the weighted average number of shares outstanding for diluted EPS because their effects were anti-dilutive.

**Risks and uncertainties** – The Company operates domestically and internationally in one business segment. In each country, the business and assets are subject to varying degrees of risk and uncertainty. The Company insures its business and assets in each country against insurable risks in a manner that it deems appropriate. Because of this

geographic dispersion, the Company believes that a loss from non-insurable events in any one country would not have a material adverse effect on the Company's operations as a whole. Additionally, the Company believes there is no significant concentration of risk with any single customer or supplier, or small group of customers or suppliers, whose failure or non-performance would materially affect the Company's results.

Recently issued accounting standards – On January 1, 2003, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"), which addresses financial accounting and reporting for legal obligations associated with the retirement of tangible long-lived assets and the related asset retirement costs. The adoption of SFAS 143 did not have a significant effect on the Company's consolidated financial statements.

On January 1, 2003, the Company adopted SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS 146"), which addresses financial accounting and reporting for costs associated with exit or disposal activities. SFAS 146 replaces EITF Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". The adoption of SFAS 146 did not have a significant effect on the Company's consolidated financial statements.

Also on January 1, 2003, the Company adopted the recognition and measurement provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"), which addresses financial accounting and reporting for obligations under certain guarantees. FIN 45 requires, among other things, that a guarantor recognize a liability for the fair value of an obligation undertaken in issuing a guarantee, under certain circumstances. The recognition and measurement provisions of FIN 45 are required to be applied prospectively to guarantees issued or modified after December 31, 2002. The adoption of FIN 45 did not have a significant effect on the Company's consolidated financial statements.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure, an amendment of FASB Statement No. 123" ("SFAS 148"). SFAS 148 amends SFAS 123 to provide alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation. In addition, SFAS 148 amends the disclosure requirements under SFAS 123 to require prominent disclosures in both annual and interim financial statements. The disclosures required by SFAS 148 are provided above in the section entitled "Stock-based compensation".

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities" ("FIN 46"), which addresses the consolidation of variable interest entities as defined in the Interpretation. In December 2003, the FASB published a revision to FIN 46 to clarify some of the provisions and to exempt certain entities from its requirements. Under the new guidance, special effective date provisions apply to enterprises that have fully or partially applied FIN 46 prior to issuance of the revised Interpretation. We do not have any variable interest entities as defined in the Interpretation and the application of FIN 46 did not have a significant effect on the Company's consolidated financial statements.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" ("SFAS 149"), which amends and clarifies financial accounting and reporting for derivative instruments and for hedging activities accounted for under SFAS 133. The adoption of SFAS 149 did not have a significant effect on the Company's consolidated financial statements.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"), which addresses accounting and financial reporting for certain types of financial instruments with characteristics of both liabilities and equity. The adoption of SFAS 150 did not have a significant effect on the Company's consolidated financial statements.

In December 2003, the FASB revised SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits" ("SFAS 132"), to require additional disclosures regarding the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans.

The additional disclosures required by SFAS 132 are provided in Note 11 of the notes to the consolidated financial statements.

In January 2004, the FASB issued Staff Position No. 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" ("FSP 106-1"), following the December 2003 enactment into law of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Medicare Act"). FSP 106-1 allows companies to elect a one-time deferral of the recognition of the effects of the Medicare Act in accounting for postretirement benefit plans under SFAS 106 and in providing for disclosures related to such plans as required by the revised SFAS 132. The Company is currently evaluating the effect of the Medicare Act and has elected the one-time deferral. See also Note 11 of the notes to the consolidated financial statements.

### NOTE 3 - Mexican Tax on Beverages Sweetened with HFCS

On January 1, 2002, a discriminatory tax on beverages sweetened with high fructose corn syrup ("HFCS") approved by the Mexican Congress late in 2001, became effective. In response to the enactment of the tax, which effectively ended the use of HFCS for beverages in Mexico, the Company ceased production of HFCS 55 at its San Juan del Rio plant, one of its four plants in Mexico. As of December 31, 2003 the tax continues in place, although the Company resumed limited sales of HFCS to certain customers during 2003.

The Company is disappointed with the Mexican Congress' failure to repeal the tax and management continues to explore all options for resolving the situation and minimizing any potential long-term negative financial impact that might occur. Management continues to engage in discussions regarding the matter with both U.S. and Mexican government trade officials. Since the imposition of the tax, these officials have implied on several occasions that a resolution of the matter is expected. The Company continues to support the ongoing bilateral efforts between individual groups representing interests in both the United States and Mexico to resolve the HFCS issue. Although the Company is hopeful that this matter will ultimately be resolved, it cannot predict with any certainty the likelihood or timing of repeal of the tax. In the meantime, the Company is attempting to mitigate the negative effects of the tax on HFCS demand in Mexico by continuing to explore other markets for its HFCS production capability in and around Mexico. The Company has also restructured its Mexican operations in an effort to improve efficiency and reduce operating costs. On October 21, 2003, the Company submitted an arbitration claim against the Government of Mexico under the provisions of the North American Free Trade Agreement ("NAFTA"). The claim is for approximately \$325 million as compensation for past and potential lost profits and other damages arising from the Government of Mexico's imposition of the discriminatory tax on beverages containing HFCS.

Until there is a favorable resolution of the tax, the Company expects that it will be unable to make any significant sales of HFCS to the beverage industry in Mexico and its operating results and cash flows will continue to be adversely affected.

The Company's ability to fully recover the carrying value of its long-term investment in Mexico, which consists primarily of goodwill and property, plant and equipment associated with its Mexican operations, is dependent upon the generation of sufficient cash flows from the use or other disposition of these assets. The Company's ability to generate these cash flows will be significantly affected by a variety of factors, including the timing and permanence of a repeal, if any, of the tax, the timing and extent of any recovery in the demand for HFCS by the Mexican beverage industry, the extent to which alternative markets for HFCS develop in and around Mexico, the success of the Company's restructuring activities in Mexico, and the amount of the proceeds received from the resolution of the Company's NAFTA claim against the Government of Mexico, if any, as well as by management's ability to develop and implement a successful alternative long-term business strategy in Mexico. Based on its long-term forecasts of operating results, including the assumptions described below, management believes that the Company will generate sufficient cash flows from the use or other disposition of these long-term assets to fully recover their carrying values, and accordingly, no impairment of either goodwill or other long-term assets related to Mexico was recognized as of December 31, 2003.

In developing its current estimates of the cash flows that are expected to be generated from the Company's Mexican operations, management has assumed that the tax will be repealed during 2004 and that sales of HFCS to the Mexican beverage industry will return to the levels they had attained prior to the imposition of the tax by the beginning of 2005. Under these assumptions, the estimated fair value of the Company's Mexican business exceeds its carrying amount by approximately \$80 million. These assumptions about future HFCS sales in Mexico have been modified from assumptions we had used at December 31, 2002 to reflect the fact that the process of working towards a resolution of the dispute has progressed more slowly than previously anticipated. The assumptions used to formulate the cash flow estimates are subject to further change in the future based on business conditions as well as events affecting the likelihood of repeal of the tax and the results of the impairment calculations could be significantly different if performed at a later date. In the event actual results differ from those assumed, the Company could be required to recognize an impairment of goodwill and the amount of such impairment could be material. It may also require a further reorganization of the Mexican operation. The carrying value of the goodwill related to the Company's Mexican operations was approximately \$120 million at December 31, 2003.

In formulating the current assumptions upon which the Company's cash flow projections are based, management has considered several recent developments relating to the tax, including the following: (i) there is currently a sugar shortage in Mexico, caused in part by the tax, which shortage has caused the price of sugar to increase approximately 30 percent in Mexico; (ii) the United States Senate Finance Committee has held hearings on concerns relating to Mexican barriers to U.S. agriculture exports and members urged an immediate solution to the sweetener dispute, absent which they stated that they would be forced to explore counter measures affecting Mexico's export interests, such as imposing trade duties on certain Mexican products; (iii) beginning in the third quarter of 2003, a delegation of United States sugar and HFCS producers and corn growers began to meet with representatives of the Mexican sugar industry in an attempt to work out a solution (these discussions are ongoing, as all sides continue to work through the complex issues relating to this dispute); and (iv) two other United States based companies have notified the Mexican government of their intent to jointly file an arbitration claim for compensation under the investment provisions of NAFTA. The Company believes that the combination of these and other factors could be beneficial in resolving this matter.

In concluding that an impairment of the Mexican goodwill may arise if the tax is not repealed, the Company has not assumed that any proceeds would be received from its arbitration claim for compensation under NAFTA against the Mexican Government. Any recovery the Company receives from the resolution of this claim would reduce or offset, in whole or in part, the amount of any impairment to be recognized. However, no assurance can be made that the Company will be successful with its arbitration claim.

## NOTE 4 - Acquisitions/Disposition

On March 27, 2003, the Company increased its ownership in its Southern Cone of South America business to 100 percent by purchasing an additional 27.76 percent ownership interest from the minority interest shareholders. The Company paid \$53 million to acquire the additional ownership interest, consisting of \$45 million in cash and the issuance of 271 thousand shares of common stock valued at \$8 million. Goodwill of approximately \$37 million was recorded.

On February 5, 2002, the Company sold its interest in Enzyme Bio-Systems Ltd. of Beloit, Wisconsin ("EBS") for approximately \$35 million in cash. The Company recorded a pretax gain from the sale of approximately \$8 million, which is included in other income in the 2002 Consolidated Statement of Income.

On March 4, 2002, the Company increased its ownership in its Mexican consolidated subsidiary, Compania Proveedora de Ingredientes, S.A. de C.V. ("CP Ingredientes"), formerly Arancia Corn Products S.A. de C.V. ("Arancia"), from 90 percent to 100 percent, by paying \$39 million in cash and issuing 70,000 shares of common stock valued at \$2 million. Certain affiliates of the previous minority interest shareholder in CP Ingredientes have the right to require the Company to reacquire 1.9 million shares of the Company's common stock at prices that approximate market value until January 2010. These shares are classified as Redeemable Common Stock in the Company's Consolidated Balance Sheets (see Note 13).

On January 5, 2001, the Company increased its ownership interest in Doosan Corn Products Korea, Inc. ("DCPK"), its consolidated Korean subsidiary, from 50 percent to 75 percent for \$65 million in cash. The Company recorded \$10 million of goodwill related to this purchase. The Company accounts for its Korean operations as a consolidated subsidiary as it has a controlling interest in DCPK. Beginning in the second quarter of 2005, the Company will have the option to acquire, and the minority interest shareholder will have the right to require the Company to purchase, the 25 percent ownership interest in DCPK currently held by the minority interest shareholder. The potential purchase price would be computed based upon a predetermined formula that includes, among other items, the average earnings before interest, taxes, depreciation and amortization ("EBITDA") of DCPK for the then two most recent fiscal years, subject to adjustment in certain instances.

On March 2, 2001, the Company acquired a controlling 60 percent interest in a small starch and sweetener company in Thailand. In 2002, the Company increased its ownership interest in this business to approximately 83 percent.

All of the Company's acquisitions were accounted for under the purchase method. Had the acquisitions/disposition described above occurred at the beginning of the respective years, the effect on the Company's consolidated financial statements would not have been significant.

#### NOTE 5 - Joint Marketing Company

On December 1, 2000, the Company and Minnesota Corn Processors, LLC ("MCP") consummated an operating agreement to form CornProductsMCP Sweeteners LLC ("CPMCP"), a joint marketing company that, effective January 1, 2001, began distributing throughout the United States sweeteners supplied from the Company and MCP.

On December 27, 2002 the Company and MCP agreed in principle to a plan of dissolution that allowed for the orderly wind up of CPMCP's activities. Under the terms of the plan of dissolution, on December 31, 2002 MCP paid an \$11 million termination fee to the Company as required under the terms of the CPMCP Limited Liability Company Agreement between the Company and MCP dated December 1, 2000. In addition, the Company recorded an \$8 million charge for its share of costs incurred relating to the dissolution. These expenses consisted primarily of direct incremental costs incurred by CPMCP as a result of the dissolution, including expenses related to the termination of employees, early termination of leases, losses on the disposition of assets and other wind-down costs. The net non-recurring income of \$3 million (\$2 million after-tax, or \$0.06 per diluted share) is included in other income in the 2002 Consolidated Statement of Income.

Prior to the dissolution, CPMCP was owned equally by the Company and MCP through membership interests that provided each company with a 50 percent voting interest in CPMCP. Additionally, CPMCP's Board of Directors was composed of an equal number of representatives from both members. The Company accounted for its interest in CPMCP as a non-consolidated affiliate using the equity method of accounting.

Both the Company and MCP owned and operated their respective production facilities and sold all U.S. production of certain designated sweeteners to CPMCP for exclusive distribution in the United States. Additionally, any designated sweetener production from the Company's operations in Canada and Mexico that was sold in the U.S. was distributed through CPMCP. Sales to CPMCP were made at predetermined market-related prices.

Sales to CPMCP were recognized at the time title to the goods and all risks of ownership transferred to CPMCP. The Company eliminated 100 percent of the profit associated with sales to CPMCP until the risk of ownership and title to the product passed from CPMCP to its customers.

The Company recorded its share of CPMCP's net earnings as earnings from a non-consolidated affiliate. The amount recorded represented the Company's allocated share of the net earnings of CPMCP, based upon the percentage of designated product volumes supplied to CPMCP by the Company as compared to the total designated product volumes supplied to CPMCP by the Company and the venture partner, MCP.

The following table summarizes the Company's transactions with CPMCP for the periods indicated:

(in millions)	2002	2001
Sales to CPMCP	 \$417	\$416
Purchases from CPMCP	30	23
Commission expense to CPMCP	1	2
Fees and reimbursement income from CPMCP	14	14
Receivables due from CPMCP at December 31	30	36
Payables due to CPMCP at December 31	2	3

All obligations due to/from CPMCP have been settled.

(in millions)		At December 31, 2002
Current assets		\$68
Non-current assets		_
		_
Total assets		\$68
		_
Current liabilities		\$53
Total equity		15
		_
Total liabilities and equity		\$68
		_
(in millions)	Year ended I 2002	December 31, 2001
Net sales	\$849	\$782
Gross profit	22	38
Net income	\$ 12	\$ 27

## Note 6 - Special Charges

One of the Company's continuing business strategies is to improve North American profitability. In order to remain competitive while improving margins, the Company implemented a restructuring plan in 2002 that included the termination of approximately 200 employees throughout the three North American countries in which it operates and the cancellation of certain lease obligations. In connection with this restructuring plan, the Company recorded charges of \$4.3 million during the first quarter of 2002. Of this amount, approximately \$3.5 million represented employee severance costs and related benefits and the balance represented provisions relating to the lease obligations. The charge of \$4.3 million was classified in general and administrative expenses. As of December 31, 2002, all of the employee terminations under the restructuring plan were completed and the restructuring accrual was fully utilized.

## NOTE 7 - Financial Instruments, Derivatives and Hedging Activities

### Fair value of financial instruments:

The carrying values of cash equivalents, accounts receivable, accounts payable and short-term borrowings approximate fair values. The fair value of the Company's long-term debt is estimated by discounting the future cash flows of each instrument at rates currently available to the Company for similar debt instruments of comparable maturities. Based on market quotes of the yields at which the Company could issue debt with similar terms and remaining maturities, the fair value of long-term debt, including the current portion of long-term debt, at December 31, 2003 and 2002, was \$546 million and \$552 million, respectively.

## Derivatives:

The Company uses derivative financial instruments primarily to manage the exposure to price risk related to corn and natural gas purchases used in the manufacturing process and to manage its exposure to changes in interest rates on outstanding debt instruments. The Company generally does not enter into derivative instruments for any purpose other than hedging the cash flows associated with specific volumes of commodities that will be purchased and processed in a future month, and hedging the exposure related to changes in the fair value of outstanding fixed-rate debt instruments. The Company occasionally hedges commercial transactions and certain liabilities that are denominated in a currency other than the currency of the operating unit entering into the underlying transaction. The Company does not speculate using derivative instruments.

The derivative financial instruments that the Company uses in its management of commodity-price risk consist of open futures contracts and options traded through regulated commodity exchanges. The derivative financial instruments that the Company uses in its management of interest rate risk consist of interest rate swap agreements. By using derivative financial instruments to hedge exposures to changes in commodity prices and interest rates, the Company exposes itself to credit risk and market risk. Credit risk is the risk that the counterparty will fail to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes the Company, which creates credit risk for the Company. When the fair value of a derivative contract is negative, the Company owes the counterparty and, therefore, it does not possess credit risk. The Company minimizes the credit risk in derivative instruments by entering into transactions only with investment grade counterparties. Market risk is the adverse effect on the value of a financial instrument that results from a change in commodity prices or interest rates. The market risk associated with commodity-price and interest rate contracts is managed by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken.

The Company maintains a commodity-price risk management strategy that uses derivative instruments to minimize significant, unanticipated earnings fluctuations caused by commodity-price volatility. For example, the manufacturing of the Company's products requires a significant volume of corn and natural gas. Price fluctuations in corn and natural gas cause market values of corn inventory to differ from its cost and the actual purchase price of corn and natural gas to differ from anticipated prices.

The Company periodically enters into futures and option contracts for a portion of its anticipated corn and natural gas usage generally over the next twelve months, in order to hedge the price risk associated with fluctuations in market prices. The contracts limit the unfavorable effect that price increases will have on corn and natural gas purchases. All of the Company's futures and option contracts have been designated as cash flow hedges.

Unrealized gains and losses associated with marking the corn and natural gas futures and option contracts to market are recorded as a component of other comprehensive income (loss) and included in the stockholders' equity section of the Consolidated Balance Sheets as part of accumulated other comprehensive income (loss). These amounts are subsequently reclassified into earnings in the month in which the related corn or natural gas is used or in the month a hedge is determined to be ineffective.

The Company assesses the effectiveness of a hedge with a corn or natural gas futures or option contract based on changes in the contract's intrinsic value. The changes in the market value of such contracts has historically been, and is expected to continue to be, highly effective at offsetting changes in the price of the hedged item. The amounts representing the ineffectiveness of these cash flow hedges are not significant.

The Company assesses its exposure to variability in interest rates by continually identifying and monitoring changes in interest rates that may adversely impact future cash flows and the fair value of existing debt instruments, and by evaluating hedging opportunities. The Company maintains risk management control systems to monitor interest rate risk attributable to both the Company's outstanding and forecasted debt obligations as well as the Company's offsetting hedge positions. The risk management control systems involve the use of analytical techniques, including sensitivity analysis, to estimate the expected impact of changes in interest rates on the fair value of the Company's outstanding and forecasted debt instruments.

The Company uses a combination of fixed and variable rate debt to finance its operations. The debt obligations with fixed cash flows expose the Company to variability in the fair value of outstanding debt instruments due to changes in interest rates. The Company has entered into interest rate swap agreements that effectively convert the interest rate on certain fixed-rate debt to a variable rate. These swaps call for the Company to receive interest at a fixed rate and to pay interest at a variable rate, thereby creating the equivalent of variable-rate debt.

The Company has designated the interest rate swap agreements as hedges of the changes in fair value of the fixed-rate debt obligation attributable to changes in interest rates. Changes in the fair value of interest rate

swaps designated as hedging instruments that effectively offset the variability in the fair value of outstanding fixed- rate, long-term debt obligations are reported in earnings. These amounts offset the gain or loss (that is, the change in fair value) of the hedged fixed-rate debt instrument that is attributable to changes in interest rates (that is, the hedged risk) which is also recognized currently in earnings. The net gain or loss recognized in earnings during 2003 and 2002, representing the amount of the hedges' ineffectiveness and the component of the derivative instruments' gain or loss excluded from the assessment of hedge effectiveness, was not significant.

At December 31, 2003, the Company's accumulated other comprehensive income (loss) account included \$7 million of unrealized losses, net of a \$4 million tax benefit, related to derivative instruments that hedge the anticipated cash flows from future transactions, which are expected to be recognized in earnings within the next twelve months. Transactions and events expected to occur over the next twelve months that will necessitate reclassifying these derivatives losses to earnings include the sale of finished goods inventory that includes previously hedged purchases of raw corn. Cash flow hedges discontinued during the year were not material.

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## **NOTE 8 – Financing Arrangements**

The Company had total debt outstanding of \$550 million and \$600 million at December 31, 2003 and 2002, respectively. Short-term borrowings at December 31, 2003 consist primarily of amounts outstanding under various unsecured local country operating lines of credit.

Short-term borrowings consist of the following at December 31:

(in millions)	2003	2002
Borrowings in various currencies (at rates of 1.0%-8.5%)	\$56	\$72
Current maturities of long-term debt	42	12
	_	_
Total short-term borrowings	\$98	\$84
	_	

On October 17, 2003 the Company and its bank group amended the Revolving Credit Agreement (the Revolving Credit Agreement") to, among other things, extend the maturity date of the revolving credit facility to October 15, 2006 and reset certain financial covenants. On November 18, 2003, the Company and its bank group increased the borrowing availability under the Revolving Credit Agreement to \$150 million from \$125 million. There were no borrowings outstanding under the Revolving Credit Agreement at December 31, 2003 and 2002. The Company has a shelf registration on file with the Securities and Exchange Commission under which it may issue an additional \$145 million of debt.

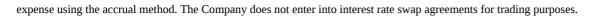
Long-term debt consists of the following at December 31:

(in millions)	2003	2002
8.25% senior notes, due 2007	\$253	\$253
8.45% senior notes, due 2009	199	198
Korean term loans, due 2004, (at rates of 5.3% - 9.1%)	42	51
Canadian term loans, (at rates of 4.3% - 4.4%)	_	25
Others, fixed and floating interest rates ranging from 5.9% - 7.4%	_	1
Total	\$494	\$528
Less current maturities	42	12
Long-term debt	\$452	\$516
	_	_

The Company's long-term debt matures as follows: \$42 million in 2004, \$255 million in 2007 and \$200 million in 2009.

Corn Products International, Inc. guarantees the indebtedness of certain of its consolidated subsidiaries, which aggregated \$32 million at December 31, 2003.

On March 14, 2002, the Company entered into interest rate swap agreements to take advantage of the current interest rate environment by effectively converting the interest rate associated with the Company's 8.45 percent \$200 million senior notes due 2009 to a variable rate. These agreements involve the exchange of fixed rate payments (at 8.45 percent) for variable rate payments on \$200 million of notional principal without the exchange of the underlying face amount. Under the terms of the agreements, the Company receives fixed rate payments and makes variable rate payments based on the six-month U.S. dollar LIBOR rate plus a spread. The fair value of these interest rate swap agreements approximated \$22 and \$27 million at December 31, 2003 and 2002, respectively. Interest rate differentials to be paid or received under these agreements are recognized as adjustments to interest



## NOTE 9 - Leases

The Company leases rail cars, certain machinery and equipment, and office space under various operating leases. Rental expense under operating leases was \$25 million, \$22 million and \$21 million in 2003, 2002 and 2001, respectively. Minimum lease payments due on leases existing at December 31, 2003 are shown below:

(in millions)	
Year	Minimum Lease Payment
2004	\$14
2005	12
2006	10
2007	10
2008	10
Balance thereafter	22

## **NOTE 10 - Income Taxes**

The components of income before income taxes and the provision for income taxes are shown below:

(in millions)	2003	2002	2001
Income (loss) before income taxes:			
United States	\$ 11	\$ 22	\$ (9)
Outside the United States	124	95	111
Total	\$135	\$117	\$102
Provision for income taxes:			
Current tax expense			
U.S. federal	\$ 4	\$ 10	\$ 2
State and local	1	4	2
Foreign	40	34	30
Total current	\$ 45	\$ 48	\$ 34
Deferred tax expense (benefit)			
U.S. federal	\$ (3)	\$ (8)	\$ (6)
State and local	_	(1)	(1)
Foreign	7	3	9
Total deferred	\$ 4	\$ (6)	\$ 2
Total provision	\$ 49	\$ 42	\$ 36
	_		

Deferred income taxes are provided for the tax effects of temporary differences between the financial reporting basis and tax basis of assets and liabilities. Significant temporary differences at December 31, 2003 and 2002, are attributable to:

(in millions)	2003	2002
Deferred tax liabilities attributable to:		
Plants and properties	\$167	\$159
Hedging/derivative contracts	5	_
Goodwill	5	3
Other	33	27
Total gross deferred tax liabilities	210	189
Deferred tax assets attributable to:		
Employee benefit reserves	14	12
Pensions	6	4
Hedging/derivative contracts		6
Foreign losses	15	14
Foreign minimum tax credits	9	4
Other	20	27
Total gross deferred tax assets	64	67
Valuation allowance	(3)	(8)
Net deferred tax assets	61	59
Total net deferred tax liabilities	\$149	\$130
	_	

The valuation allowance at December 31, 2003 decreased to \$3 million from \$8 million at December 31, 2002. The Company maintains a valuation allowance, as it is management's belief that it is more likely than not that certain foreign net operating loss carry forwards and tax credits will not be fully utilized to offset taxable income before they expire.

A reconciliation of the federal statutory tax rate to the Company's effective tax rate follows:

	2003	2002	2001
Provision for tax at U.S. statutory rate	35.0%	35.0%	35.0%
Taxes related to foreign income	3.4	0.3	(0.1)
State and local taxes – net	0.3	1.5	0.4
Nondeductible goodwill			1.0
Tax credits	(1.0)	(1.3)	(1.0)
Other items – net	(1.7)	0.5	(0.3)
Provision at effective tax rate	36.0%	36.0%	35.0%

Provisions are made for estimated U.S. and foreign income taxes, less credits that may be available, on distributions from foreign subsidiaries to the extent dividends are anticipated. No provision has been made for income taxes on approximately \$453 million of undistributed earnings of foreign subsidiaries at December 31, 2003, as such amounts are considered permanently reinvested.

## **NOTE 11 – Benefit Plans**

The Company and its subsidiaries sponsor noncontributory defined benefit pension plans covering substantially all employees in the United States and Canada, and certain employees in other foreign countries. Plans for most salaried employees provide pay-related benefits based on years of service. Plans for hourly employees generally provide benefits based on flat dollar amounts and years of service. The Company's general funding policy is to make contributions to the plans in amounts that are within the limits of deductibility under current tax regulations. Certain

foreign countries allow income tax deductions without regard to contribution levels, and the Company's policy in those countries is to make the contribution required by the terms of the applicable plan. Domestic plan assets consist primarily of common stock, corporate debt securities and short-term investment funds.

Domestic salaried employees are covered by a defined benefit "cash balance" pension plan, which provides benefits based on service and Company credits to the participating employees' accounts of between 3 percent and 10 percent of base salary, bonus and overtime.

The Company also provides healthcare and life insurance benefits for retired employees in the United States and Canada. U.S. salaried employees are provided with access to postretirement medical insurance through Retirement Health Care Spending Accounts. U.S. salaried employees accrue an account during employment, which can be used after employment to purchase postretirement medical insurance from the Company and Medigap or through Medicare HMO policies after age 65. The accounts are credited with a flat dollar amount and indexed for inflation annually during employment. The accounts also accrue interest credits using a rate equal to a specified amount above the yield on five-year Treasury notes. Employees can use the amounts accumulated in these accounts, including credited interest, to purchase postretirement medical insurance. Employees become eligible for benefits when they meet minimum age and service requirements. The Company recognizes the cost of these postretirement benefits by accruing a flat dollar amount on an annual basis for each domestic salaried employee. The Company has the right to modify or terminate these benefits. Healthcare benefits for retirees outside the United States and Canada are generally covered through local government plans.

**Pension Obligation and Funded Status** — The changes in pension benefit obligations and plan assets during 2003 and 2002, as well as the funded status and the amounts recognized in the Company's Consolidated Balance Sheets related to the Company's pension plans at December 31, 2003 and 2002, were as follows:

(in millions)	U.	U.S. Plans		U.S. Plans Non-U.S. Plans		J.S. Plans
	2003	2002	2003	2002		
Benefit obligation						
At January 1	\$ 50	\$ 53	\$60	\$55		
Service cost	2	2	1	1		
Interest cost	3	3	4	4		
Benefits paid	(2)	(5)	(3)	(2)		
Actuarial (gain) loss	10	(3)		1		
Foreign currency translation	_	_	13	1		
	_		_	_		
Benefit obligation at December 31	\$ 63	\$ 50	\$75	\$60		
	_	_				
Fair value of plan assets						
At January 1	\$ 35	\$ 42	\$52	\$52		
Actual return on plan assets	4	(2)	6	(1)		
Employer contributions	6	_	2	2		
Benefits paid	(2)	(5)	(3)	(2)		
Foreign currency translation	_		11	1		
			_	_		
Fair value of plan assets at December 31	\$ 43	\$ 35	\$68	\$52		
	_	_				
Funded status	\$(20)	\$(15)	\$(7)	\$(8)		
Unrecognized net actuarial loss	8		15	13		
Unrecognized prior service cost	3	3	_	1		
				_		
Net prepaid pension asset (liability)	\$ (9)	\$(12)	\$8	\$ 6		

Amounts recognized in the balance sheet consist of:

(in millions)	U.S.	Plans	Non-U.	S. Plans
	2003	2002	2003	2002
D	ф.	ф.	e (O)	e (7)
Prepaid benefit cost	<b>\$</b> —	<b>\$</b> —	\$(9)	\$(7)
Accrued benefit cost	17	16	1	1
Intangible assets	(3)	(3)	_	_
Accumulated other comprehensive income	(5)	(1)	_	_
	_	_	_	_
Net amount recognized	\$ 9	\$12	\$(8)	\$(6)

The accumulated benefit obligation for all defined benefit pension plans was \$114 million and \$90 million at December 31, 2003 and 2002.

For plans with an accumulated benefit obligation in excess of plan assets:

(in millions)	U.S.	U.S. Plans		S. Plans
	2003	2002	2003	2002
Projected benefit obligation	\$63	\$50	\$ 1	\$ 1
Accumulated benefit obligation	60	47	1	1
Fair value of plan assets	43	35	_	_

Included in the Company's pension obligation are nonqualified supplemental retirement plans for certain key employees. All benefits provided under these plans are unfunded, and payments to plan participants are made by the Company.

Components of Net Periodic Pension Benefit Cost – Net pension cost (income) consisted of the following for the years ended December 31, 2003, 2002 and 2001:

(in millions)		U.S. Plans			Non-U.S. Plans		
	2003	2002	2001	2003	2002	2001	
Service cost	\$ 2	\$ 2	\$ 2	\$ 1	\$ 1	\$ 2	
Interest cost	3	3	4	4	4	3	
Expected return on plan assets	(2)	(3)	(5)	(4)	(4)	(4)	
	_	_	_	_	_	_	
Net pension cost	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1	

The Company recognized an additional minimum liability at December 31, 2003 and 2002, related to under-funded plans. In connection with the recognition of this minimum liability, at December 31, 2003 the Company recorded a charge to other comprehensive income of \$4 million (\$2.6 million, net of income taxes of \$1.4 million). At December 31, 2002, the Company recorded an intangible asset of \$3 million and a charge to other comprehensive income of \$1 million (\$0.6 million, net of income taxes of \$0.4 million) related to the recognition of the minimum pension liability. The minimum pension liability will change from year to year as a result of revisions to actuarial assumptions, experience gains or losses and settlement rate changes.

The following weighted average assumptions were used to determine the Company's obligations under the pension plans:

	U.S. Plans		Non-U.S. Plans	
	2003	2002	2003	2002
Discount rate	6.0%	6.75%	6.5%	6.5%
Rate of compensation increase	3.0%	3.75%	4.5%	4.5%
	_		_	

The following weighted average assumptions were used to determine the Company's net periodic benefit cost for the pension plans:

		U.S. Plans		U.S. Plans		ľ	Non-U.S. Plan	s
	2003	2002	2001	2003	2002	2001		
Discount rate	6.75%	7.5%	8.0%	6.5%	6.5%	6.5%		
Expected long-term return on plan assets	8.25%	9.0%	9.5%	8.5%	8.5%	8.5%		
Rate of compensation increase	3.75%	4.0%	5.0%	4.5%	4.5%	4.5%		
		_		_	_	_		

The Company has assumed an expected long-term rate of return on assets of 8.25 percent for U.S. plans. In developing our expected long-term rate of return assumption on plan assets that consist mainly of U.S. equity and debt securities, we evaluated input from our actuaries and investment consultants as well as long-term inflation assumptions. Projected returns by such consultants are based upon broad equity and bond indices.

Plan Assets - The Company's investment policy for its pension plans is to balance risk and return through diversified portfolios of high-quality equity, fixed income securities, and short-term investments. Maturities for fixed income securities are managed such that sufficient liquidity exists to meet near-term benefit payment obligations. For U.S. pension plans, our weighted average target range allocation of assets is 32-52 percent with equity managers, and 47-67 percent with fixed income managers. The asset allocation is reviewed regularly and our investments rebalanced periodically to our targeted allocation when considered appropriate. The Company's pension plan weighted average asset allocation as of the measurement date of September 30 for U.S. plans and November 30 for non-U.S. plans is as follows:

	U.S. P	lans	Non-U.S. Plans		
Asset Category	2003	2002	2003	2002	
Equity securities	41%	40%	56%	58%	
Debt securities	46%	59%	41%	35%	
Other	13%	1%	3%	7%	
Total	100%	100%	100%	100%	

The Company made a \$6 million cash contribution to its U.S pension plans in 2003, and a \$2 million cash contribution to its Canadian pension plans. The Company estimates that based on current actuarial calculations it will make a cash contribution to the U.S. pension plans in 2004 of \$8 million, and \$3 million to the Canadian plans. Cash contributions in subsequent years will depend on a number of factors including performance of plan assets. The following benefit payments, which reflect expected future service, as appropriate, are expected to be made:

(in millions)	U.S. Plans	Non U.S. Plans
2004	\$ 4	\$ 5
2005	3	4
2006	4	4
2007	5	4
2008	4	5
Years 2009 – 2013	25	27

The Company and certain of its subsidiaries also maintain defined contribution plans. The Company makes matching contributions to these plans based on a percentage of employee contributions. Amounts charged to expense for defined contribution plans totaled \$5.4 million, \$5.3 million and \$5.5 million in 2003, 2002 and 2001, respectively.

**Postretirement benefit plans** – The Company's postretirement benefit plans currently are not funded. The changes in the benefit obligations of the plans during 2003 and 2002, and the amounts recognized in the Company's consolidated balance sheets at December 31, 2003 and 2002, were as follows:

(in millions)	2003	2002
Accumulated postretirement benefit obligation at January 1	\$ 31	\$29
Service cost	1	1
Interest cost	2	2
Actuarial loss	10	1
Benefits paid	(2)	(1)
Foreign currency translation	1	_
Curtailments	_	(1)
Benefit obligation at December 31	\$ 43	\$31
Unrecognized net actuarial loss	(14)	(3)
Unrecognized prior service benefit	_ 2	1
Accrued postretirement benefit costs	\$ 31	\$29

Net postretirement benefit costs consisted of the following for the years ended December 31, 2003, 2002 and 2001:

(in millions)	2003	2002	2001
Service cost	\$ 1	\$ 1	\$ 1
Interest cost	2	2	2
Curtailment gain on divestiture of Enzyme Bio-Systems	=	<u>(1)</u>	=
Net postretirement benefit costs	\$ 3	\$ 2	\$ 3

The following weighted average assumptions were used to determine the Company's obligations under the postretirement plans:

	2003	2002
Discount rate	6.0%	6.75%

The following weighted average assumptions were used to determine the Company's net postretirement benefit cost:

	2003	2002	2001
Discount rate	6.75%	6.75%	7.5%

In measuring the postretirement benefit obligation, the Company assumed an increase for next year in the per capita cost of healthcare benefits of 9.5 percent in 2003 and 10 percent for 2002, declining to 5 percent by the year 2013 and remaining at that level thereafter. An increase in the assumed healthcare cost trend rate by 1 percentage point would increase the accumulated postretirement benefit obligation at December 31, 2003 by \$5 million, while a decrease in the rate of 1 percentage point would decrease the obligation by \$4 million, with a corresponding effect on the service and interest cost components of the net periodic postretirement benefit cost for the year then ended of \$0.5 million.

Estimated future benefit payments — The following benefit payments, which reflect expected future service, as appropriate, are expected to be made:

	U.S. Plans	Non U.S. Plans
2004	\$ 2	\$
2005	2	_
2006	2	_
2007	2	_
2008	2	_
Years 2009 – 2013	12	2

In December 2003, the President of the United States signed into law the Medicare Prescription Drug, Improvement and Modernization Act of 2003 ("Medicare Act"). The Medicare Act introduces a prescription drug benefit under Medicare as well as a subsidy to sponsors of retiree health care plans in the U.S., that provide a benefit to participants that is at least actuarially equivalent to Medicare Part D. The Company's U.S. defined postretirement health care benefit plans provide a prescription drug benefit.

The FASB issued FSP 106-1 on January 12, 2004, which allowed companies to elect a one-time deferral of the recognition of the effects of the Medicare Prescription Drug Act in accounting for postretirement benefit plans under SFAS 106 and in providing for disclosures related to such plans required by SFAS 132 (revised 2003). The FASB allowed the one-time deferral due to the accounting issues raised by the Medicare Prescription Drug Act — in particular, the accounting for the federal subsidy that is not explicitly addressed in SFAS 106—and due to the fact that uncertainties exist as to the direct effects of the Medicare Prescription Drug Act and its ancillary effects on plan participants.

For companies electing the one-time deferral, such deferral remains in effect until authoritative guidance on the accounting for the federal subsidy is issued, or until certain other events, such as a plan amendment, settlement or curtailment occur. Currently we are evaluating the effect of the Medicare Prescription Drug Act on our other postretirement benefit plan and its participants, and we have elected the one-time deferral.

# **NOTE 12 – Supplementary Information**

*Balance Sheet* – Supplementary information is set forth below:

(in millions)	2003	2002
Accounts receivable – net:		
Accounts receivable – trade	\$234	\$193
Accounts receivable – other	25	59
Allowance for doubtful accounts	_(7)	(8)
Total accounts receivable – net	\$252	\$244
Inventories:		
Finished and in process	\$ 96	\$ 89
Raw materials	86	76
Manufacturing supplies	33	29
Total inventories	\$215	\$194
Accrued liabilities:		
Compensation expenses	\$ 25	\$ 19
Dividends payable	4	4
Accrued interest	17	18
Accrued income taxes	11	15
Taxes payable other than income taxes	18	20
Other	_21	23
Total accrued liabilities	\$ 96	\$ 99
Non-current liabilities:		
Employees' pension, indemnity, retirement, and other	\$ 74	\$ 67
Fair value adjustment related to hedged fixed rate debt instrument	22	27
Other non-current liabilities	2	_1
Total non-current liabilities	\$ 98	\$ 95

*Income Statement* - Supplementary information is set forth below:

(in millions)	2003	2002	2001
Earnings from non-consolidated affiliates and other income:			
Earnings from non-consolidated affiliates	\$ 1	\$ 7	\$14
Write-down of long-lived assets	(3)	_	_
Gain from sale of EBS		8	_
Gain from dissolution of CPMCP		3	_
Gain from cancellation of long-term obligation			3
Other	_1	_2	_4
Total earnings from non-consolidated affiliates and other income (expense)	\$ (1)	\$20	\$21
Financing costs:			
Interest expense	\$40	\$39	\$59
Interest income	(1)	(2)	(3)
Foreign currency transaction losses (gains)	=	<u>(1)</u>	_8_
Financing costs-net	\$ <u>39</u>	\$ <u>36</u>	\$ <u>64</u>

**Statements of Cash Flow** - Supplementary information is set forth below:

(in millions)	2003	2002	2001
Interest paid	\$41	\$29	\$62
Income taxes paid	43	47	30

#### NOTE 13 - Redeemable Common Stock

The Company has an agreement with certain common stockholders (collectively the "holder"), a representative of which serves on the Company's Board of Directors, relating to 1,913,500 common shares, that provides the holder with the right to require the Company to repurchase the underlying common shares for cash at a price equal to the average of the closing per share market price of the Company's common stock for the 20 trading days immediately preceding the date that the holder exercises the put option. The put option is exercisable at any time until January 2010 when it expires. The holder can also elect to sell the common shares on the open market, subject to certain restrictions.

The 1,913,500 common shares subject to the put option are classified as redeemable common stock in the Company's Consolidated Balance Sheets. The carrying value of the redeemable common stock was \$67 million at December 31, 2003 and \$58 million at December 31, 2002, based on the average of the closing per share market prices of the Company's common stock for the 20 trading days immediately preceding the respective balance sheet dates (\$35.20 per share and \$30.05 per share at December 31, 2003 and 2002, respectively). Adjustments to mark the redeemable common stock to market value are recorded directly against additional paid-in capital in the stockholders' equity section of the Company's Consolidated Balance Sheets.

The Company has the right, but not the obligation, to extend the put option for an additional three years. The holder of the put option may not require the Company to repurchase less than 250 thousand shares on any single exercise of the put option and the put option may not be exercised more than once in any six month period. In the event the holder exercises the put option requiring the Company to repurchase the shares, the Company would be required to pay for the shares within 90 calendar days from the exercise date if the holder is selling the minimum number of shares (250,000), within a prorated time period of between 90 and 360 calendar days if the holder is selling more than the minimum number of shares not to exceed 1,764,706 shares, and within a prorated time period of between 360 and 720 calendar days for any incremental shares sold in excess of 1,764,706 up to the maximum number of shares (1,913,500). For intermediate share amounts, a pro-rata payment period would be calculated (prorated based on the number of shares exercised). Any amount due would accrue interest at the Company's revolving credit facility rate from the date of exercise until the payment date.

# NOTE 14 - Stockholders' Equity

Preferred stock and stockholders' rights plan:

The Company has authorized 25 million shares of \$0.01 par value preferred stock, of which 1 million shares were designated as Series A Junior Participating Preferred Stock for the stockholders' rights plan. Under this plan, each share of the Company's common stock carries with it the right to purchase one one-hundredth of a share of preferred stock. The rights will at no time have voting power or pay dividends. The rights will become exercisable if a person or group acquires or announces a tender offer that would result in the acquisition of 15 percent or more of the Company's common stock. When exercisable, each full right entitles a holder to buy one one-hundredth of a share of Series A Junior Participating Preferred Stock at a price of \$120. If the Company is involved in a merger or other business combination with a stockholder holding at least 15 percent of the Company's outstanding voting securities, each full right will entitle a holder to buy a number of the acquiring company's shares having a value of twice the exercise price of the right. Alternatively, if a 15 percent stockholder engages in certain self-dealing transactions or

acquires the Company in such a manner that Corn Products International, Inc. and its common stock survive, or if any person acquires 15 percent or more of the Company's common stock, except pursuant to an offer for all shares at a fair price, each full right not owned by a stockholder holding at least 15 percent of the Company's outstanding voting securities may be exercised for Corn Products International, Inc. common stock (or, in certain circumstances, other consideration) having a market value of twice the exercise price of the right. The Company may redeem the rights for one cent each at any time before an acquisition of 15 percent or more of its voting securities. Unless redeemed earlier, the rights will expire on December 31, 2007.

#### Treasury Stock:

During 2003, the Company issued, from treasury, 8,000 restricted common shares and 200,282 common shares upon the exercise of stock options under the stock incentive plan. Also in 2003, the Company issued from treasury 270,792 common shares in connection with the purchase of the remaining interest in the Southern Cone of South America business. During 2002, the Company issued, from treasury, 70,000 restricted common shares and 176,812 common shares upon the exercise of stock options under the stock incentive plan. Also, in connection with the CP Ingredientes acquisition, the Company issued from treasury 70,000 common shares in 2002. During 2001, the Company issued, from treasury, 19,930 restricted common shares and 141,310 common shares upon the exercise of stock options under the stock incentive plan.

The Company retired 17,062, 19,126 and 22,905 shares of its common stock to treasury during 2003, 2002 and 2001, respectively, by both repurchasing shares from employees under the stock incentive plan and through the cancellation of forfeited restricted stock. The Company repurchased shares from employees at average purchase prices of \$30.40, \$29.75 and \$27.92, or fair value at the date of purchase, during 2003, 2002 and 2001, respectively. All of the acquired shares are held as common stock in treasury, less shares issued to employees under the stock incentive plan.

On January 21, 2000, the Company's Board of Directors authorized an increase in the stock repurchase program from 2 million shares to 6 million shares of common stock over a five-year period. At both December 31, 2003 and 2002, 2,549,650 shares had been repurchased under this program at a total cost of approximately \$64 million.

Set forth below is a reconciliation of common stock share activity for the years ended December 31, 2001, 2002 and 2003.

(Shares of common stock, in thousands)	Issued	Held in Treasury	Redeemable Common Stock	Outstanding
Balance at December 31, 2000	37,660	2,391	1,844	33,425
Issuance of restricted stock as compensation	_	(19)	_	19
Stock options exercised	_	(141)	_	141
Purchase/acquisition of treasury stock		23		(23)
Balance at December 31, 2001	37,660	2,254	1,844	33,562
Issuance in connection with acquisition	_	(70)	70	_
Issuance of restricted stock as compensation	_	(70)	_	70
Stock options exercised	_	(177)	_	177
Purchase/acquisition of treasury stock	_	19	_	(19)
Balance at December 31, 2002	37,660	1,956	1,914	33,790
Issuance in connection with acquisition	_	(271)	_	271
Issuance of restricted stock as compensation	_	(8)	_	8
Stock options exercised	_	(200)	_	200
Purchase/acquisition of treasury stock		17		(17)
Balance at December 31, 2003	37,660	1,494	1,914	34,252

#### Stock Incentive Plan:

The Company has established a stock incentive plan for certain key employees. In addition, following the spin-off from CPC, all existing CPC stock options held by Company employees were converted to stock options to acquire Corn Products International, Inc. common stock. These stock options retained their original vesting schedules and expiration dates. The Company granted additional nonqualified options to purchase 530,900, 523,400 and 546,300 shares of the Company's common stock during 2003, 2002 and 2001, respectively. These options are exercisable upon vesting, which occurs in 50 percent increments at the one and two-year anniversary dates of the date of grant. As of December 31, 2003, certain of these nonqualified options have been forfeited due to the termination of employees.

In addition to stock options, the Company awards shares of restricted stock to certain key employees. The cost of these awards is being amortized to expense over the applicable restriction periods.

The Company accounts for stock-based compensation using the intrinsic value method. Pro forma disclosures of net income and earnings per share, assuming the fair value method was used to account for stock options under SFAS 123, are provided in Note 2 of these notes to the consolidated financial statements in the section entitled "Stock-based compensation". For purposes of making the pro forma disclosure, the estimated fair market value of stock option awards is amortized to expense over the applicable vesting period. The fair value of the stock option awards was estimated at the grant dates using the Black-Scholes option pricing model with the following weighted average assumptions for 2003, 2002 and 2001, respectively: risk-free interest rates of 3.7 percent, 3.82 percent and 5.88 percent in 2003, 2002 and 2001; volatility factor of 0.91, percent, 1.54 percent and 1.42 percent in 2003, 2002 and 2001; and a weighted average expected life of the awards of 7.52 year, 6.92 years and 7.4 years in 2003, 2002 and 2001. A dividend yield of 1.22 percent, 1.32 percent and 1.13 percent was assumed for 2003, 2002 and 2001, respectively.

The Black-Scholes model requires the input of highly subjective assumptions and does not necessarily provide a reliable measure of fair value.

A summary of stock option and restricted stock transactions for the last three years follows:

(shares in thousands)	Stock Option Shares	Stock Option Price Range	Weighted Average Exercise Price	Shares of Restricted Stock
Outstanding at December 31,				
2000	2,553	\$13.06 to \$32.31	\$27.71	194
Granted	546	27.78 to 32.31	28.71	26
Exercised / vested	(141)	13.06 to 32.31	25.40	(31)
Cancelled	(54)	22.75 to 32.31	27.55	(19)
Outstanding at December 31,				
2001	2,904	13.90 to 32.31	28.05	170
Granted	523	28.65 to 33.13	28.80	70
Exercised / vested	(177)	15.00 to 32.31	25.30	(16)
Cancelled	(100)	15.00 to 32.31	27.59	(6)
Outstanding at December 31,				
2002	3,150	13.90 to 33.13	28.35	218
Granted	531	29.76 to 33.84	33.70	8
Exercised / vested	(189)	13.90 to 32.31	24.90	(13)
Cancelled	(49)	28.65 to 32.31	30.16	(13)
Outstanding at December 31,				
2003	3,443	\$13.90 to \$33.84	\$29.33	200

The following table summarizes information about stock options outstanding at December 31, 2003:

(shares in thousands)

Range of Exercise Prices	Options Outstanding	Weighted Average Exercise Price	Average Remaining Contractual Life (Years)	Options Exercisable	Weighted Average Exercise Price
\$13.90 to 16.5650	33	\$15.67	1.0	33	\$15.67
16.5651 to 21.1800	85	20.48	2.1	85	20.48
21.1801 to 24.7100	350	23.06	5.2	350	23.06
24.7101 to 28.2400	623	27.23	5.7	623	27.23
28.2401 to 31.7700	887	28.83	8.4	635	28.88
31.7701 to 33.8400	1,465	32.86	6.1	952	32.33
	3,443	\$29.33	6.4	2,678	\$28.53

The number of options exercisable at December 31, 2003 and 2002 was 2.7 million and 2.4 million, respectively. The weighted average fair value of options granted during 2003, 2002, and 2001 was \$4.45, \$4.17 and \$7.72, respectively.

## **NOTE 15 - Segment Information**

The Company operates in one business segment, corn refining, and is managed on a geographic regional basis. Its North America operations include corn-refining businesses in the United States, Canada and Mexico and, prior to the December 2002 dissolution of CPMCP, its then non-consolidated equity interest in that entity. This region also included EBS until it was sold in February 2002. The Company's South America operations include corn-refining businesses in Brazil, Colombia, Ecuador and the Southern Cone of South America, which includes Argentina, Chile and Uruguay. The Company's Asia/Africa operations include corn-refining businesses in Korea, Pakistan, Malaysia and Kenya, and a tapioca root processing operation in Thailand.

(in millions)	2003	2002	2001
Net sales to unaffiliated customers (a):			
North America	\$1,329	\$1,219	\$1,212
South America	495	401	440
Asia/Africa	278	251	235
Total	\$2,102	\$1,871	\$1,887
Operating income (b):	_	_	
North America	\$ 68	\$ 56	\$ 65
South America	83	58	68
Asia/Africa	54	54	45
Corporate	(31)	(23)	(17)
Non-recurring earnings	_	8	5
Total	\$ 174	\$ 153	\$ 166
Total assets (c):			
North America	\$1,380	\$1,369	\$1,441
South America	468	360	491
Asia/Africa	362	339	308
Total	\$2,210	\$2,068	\$2,240
Depreciation and amortization:			
North America	\$ 76	\$ 80	\$ 87
South America	18	17	28
Asia/Africa	7	6	12
Total	\$ 101	\$ 103	\$ 127
Capital expenditures:			
North America	\$ 31	\$ 41	\$ 52
South America	30	16	28
Asia/Africa	22	21	14
Total	\$ 83	\$ 78	\$ 94

## Notes:

- (a) Sales between segments for each of the periods presented are insignificant and therefore are not presented.
- (b) Includes earnings from non-consolidated affiliates accounted for under the equity method as follows: South America \$1 million in each of 2003, 2002 and 2001; North America \$6 million and \$13 million in 2002 and 2001, respectively.
- (c) Includes investments in non-consolidated affiliates accounted for under the equity method as follows: South America \$4 million at December 31, 2003, \$3 million at December 31, 2002 and \$4 million at December 31, 2001; North America \$13 million at December 31, 2001.

The following table presents net sales to unaffiliated customers by country of origin for the last three years:

		Net Sales				
(in millions)	2003	2002	2001			
United States	\$ 738	\$ 605	\$ 599			
Mexico	331	332	390			
Canada	260	281	224			
Brazil	251	195	200			
Korea	170	162	155			
Argentina	102	63	100			
Others	250	233	219			
Total	\$2,102	\$1,871	\$1,887			

The following table presents long-lived assets by country at December 31:

		Long-lived Assets				
(in millions)	2003	2002	2001			
United States	\$ 406	\$ 433	\$ 434			
Mexico	420	433	457			
Canada	165	147	151			
Brazil	112	88	131			
Korea	212	210	186			
Argentina	116	67	135			
Others	171	146	158			
Total	\$1,602	\$1,524	\$1,652			

# **Supplemental Financial Information**

# **Unaudited Quarterly Financial Data**

Summarized quarterly financial data is as follows:

(in millions, except per share amounts)	1 <sup>st</sup> QTR	2 <sup>nd</sup> QTR	3 <sup>rd</sup> QTR	4 <sup>th</sup> QTR
2003				
Net sales before shipping and handling costs	\$ 518	\$ 583	\$ 583	\$ 585
Less: shipping and handling costs	39	44	42	42
Net sales	\$ 479	\$ 539	\$ 541	\$ 543
Gross profit	69	79	84	93
Net income	14	18	20	24
Basic earnings per common share	\$0.38	\$0.50	\$0.55	\$0.68
Diluted earnings per common share	\$0.38	\$0.50	\$0.55	\$0.67
(in millions, except per share amounts)	1 <sup>st</sup> QTR	2 <sup>nd</sup> QTR	3 <sup>rd</sup> QTR	4 <sup>th</sup> QTR
(in millions, except per share amounts)	1 <sup>st</sup> QTR	2 <sup>nd</sup> QTR	3 <sup>rd</sup> QTR	4 <sup>th</sup> QTR
	1 <sup>st</sup> QTR \$ 458	2 <sup>nd</sup> QTR \$ 515	3 <sup>rd</sup> QTR \$507	4 <sup>th</sup> QTR \$ 499
2002				
2002 Net sales before shipping and handling costs	\$ 458	\$ 515	\$ 507	\$ 499
2002  Net sales before shipping and handling costs  Less: shipping and handling costs	\$ 458 	\$ 515 29	\$ 507 27	\$ 499 
2002  Net sales before shipping and handling costs  Less: shipping and handling costs  Net sales	\$ 458 <u>26</u> \$ 432	\$ 515 29 \$ 486	\$ 507 27 \$ 480	\$ 499 26 \$ 473
2002  Net sales before shipping and handling costs  Less: shipping and handling costs  Net sales  Gross profit	\$ 458 26 \$ 432 59	\$ 515 29 \$ 486 72	\$ 507 27 \$ 480 70	\$ 499 26 \$ 473 66

<sup>\*</sup>Includes a \$5 million (\$3 million, net of tax, or \$0.08 per diluted common share) gain primarily related to the sale of EBS, net of restructuring charges.

<sup>\*\*</sup>Includes a \$3 million (\$2 million, net of tax, or \$0.06 per diluted common share) gain from the dissolution of CPMCP.

# **Common Stock Market Prices and Dividends**

The Company's common stock is listed and traded on the New York Stock Exchange. The following table sets forth, for the periods indicated, the high, low and closing market prices of the common stock and common stock cash dividends.

	1 <sup>st</sup> QTR	2 <sup>nd</sup> QTR	3 <sup>rd</sup> QTR	4 <sup>th</sup> QTR
2003				
Market price range of common stock				
High	\$31.48	\$32.50	\$33.49	\$36.25
Low	27.14	28.75	28.90	31.98
Close	29.16	30.03	31.85	34.45
Dividends declared per common share	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.12
2002				
Market price range of common stock				
High	\$34.04	\$34.42	\$31.23	\$30.90
Low	26.64	29.69	23.68	27.11
Close	32.20	31.12	28.75	30.13
Dividends declared per common share	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10

The number of shareholders of record of the Company's stock at December 31, 2003 was approximately 10,800.

Ten-Year Financial Highlights \*

(in millions, except per share amounts)	2003	2002	2001	2000	1999	1998	1997	1996	1995	1994
Summary of operations										
Net sales	\$2,102	\$1,871	\$1,887	\$1,865	\$1,735	\$1,448	\$1,418	\$1,524	\$1,387	\$1,385
Net income (loss) as previously reported	76	63	57	48	77	43	(75)	23	135	100
Adjustment for effect of a change in										
accounting for inventories	_	_	_	_	(3)	_	(1)	2	1	(2)
Net income (loss) as adjusted	76	63	57	48	74	43	(76)	25	136	98
Basic earnings (loss) per common share:										
Net income (loss) as previously reported	\$ 2.12	\$ 1.78	\$ 1.60	\$ 1.35	\$ 2.06	\$ 1.19	\$(2.10)	\$ 0.64	\$ 3.79	\$ 2.81
Adjustment for effect of a change in										
accounting for inventories	_				(80.0)	(0.01)	(0.03)	0.06	0.03	(0.06)
Net income (loss) as adjusted	\$ 2.12	\$ 1.78	\$ 1.60	\$ 1.35	\$ 1.98	\$ 1.18	\$(2.13)	\$ 0.70	\$ 3.82	\$ 2.75
Cash dividends declared per common share	\$ 0.42	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.36	\$ 0.16	_	_	_	_
Balance sheet data										
Working capital	\$ 153	\$ 138	\$ (120)	\$ 69	\$ 104	\$ 46	\$ (83)	\$ 151	\$ 33	\$ 113
Property, plant and equipment-net	1,187	1,154	1,293	1,407	1,349	1,298	1,057	1,057	920	830
Total assets	2,210	2,068	2,240	2,339	2,217	1,956	1,676	1,676	1,315	1,214
Total debt	550	600	756	720	544	404	350	350	363	294
Redeemable common stock**	67	58	64	47	57	50	_	_	_	_
Stockholders' equity **	911	770	793	913	973	1,009	992	1,033	606	555
Shares outstanding, year end	36.2	35.7	35.4	35.3	36.9	37.6	35.6			
Statistical data										
Depreciation and amortization	\$ 101	\$ 103	\$ 127	\$ 135	\$ 122	\$ 95	\$ 95	\$ 88	\$ 82	\$ 80
Capital expenditures	83	78	94	143	162	91	100	192	188	145
Maintenance and repairs	81	72	82	78	84	67	69	61	65	65
Total employee costs	191	187	194	195	192	131	142	170	164	149

<sup>\*</sup> All periods prior to 2000 have been retroactively restated to reflect the change in accounting for inventories effective January 1, 2000.

Note: 1997 and prior per share amounts are pro forma and have been computed by dividing net income (loss) by the shares outstanding, which were 35.6 million at December 31, 1997, the date that the Company was spun off from CPC International, Inc. For the purpose of this calculation, the shares outstanding at December 31, 1997 were assumed to be outstanding for all periods prior.

<sup>\*\*</sup> Amounts have been restated to reflect the reclassification of redeemable common stock from stockholders' equity for periods from 1998 through 2002.

## EXHIBIT 21.1

## SUBSIDIARIES OF THE REGISTRANT

Following is a list of the Registrant's subsidiaries and their subsidiaries showing the percentage of voting securities owned, or other bases of control, by the immediate parent of each.

## **DOMESTIC - - 100 percent**

Corn Products Development, Inc. (Delaware)

Corn Products Sales Corporation (Delaware)

Crystal Car Line, Inc. (Illinois)

Feed Products Limited (New Jersey)

The Chicago, Peoria and Western Railway Company (Illinois)

Cali Investment Corp. (Delaware)

Colombia Millers Ltd. (Delaware)

Hispano-American Company, Inc. (Delaware)

Inversiones Latinoamericanas S.A. (Delaware)

Bedford Construction Company (New Jersey)

Corn Products Puerto Rico Inc. (Delaware)

# FOREIGN - - 100 percent

Argentina: Corn Products Southern Cone S.A.

- -Starch Holding Argentina S.A.
- -Productos de Maiz, S.A.
- -Macher Financier S.A.

Barbados: Corn Products International Sales Company, Inc.

Brazil: Corn Products Brasil-Ingredientes Industriais Ltda.

Canada: Canada Starch Company Inc.

- -Canada Starch Operating Company Inc.
  - -Casco Inc.
- -Casco Sales Company Inc.
- -Corn Products Canada Inc.

Chile: Corn Products Chile-Inducorn S.A.

Colombia: Industrias del Maiz S.A. - Corn Products Andina

Ecuador: Indumaiz del Ecuador S.A.

Honduras: Almidones del Istmo, S.A. de C.V.

Japan: Corn Products Japan Ltd.

Kenya: Corn Products Kenya Limited

Malaysia: Stamford Food Industries Sdn. Berhad

Mexico: Compania Proveedora de Ingredientes, S.A. de C.V.

- -Aracorn, S.A. de C.V.
- -Arrendadora Gefemesa, S.A. de C.V.
- -Bebidas y Algo Mas, S.A. de C.V.
- -Bebidas Internacionales, S.A. de C.V.

Peru: Corn Products Peru S.A.C.

Singapore: Corn Products Trading Co. Pte. Ltd.

Uruguay: Productos de Maiz Uruguay S.A. Venezuela: Corn Products Venezuela, C.A.

# **OTHER**

Brazil: GETEC Guarabara Quimica Industrial S/A - 20.17 percent

Ecuador: Poliquimicos del Ecuador S.A. - 91.72 percent Pakistan: Rafhan Maize Products Co. Ltd. - 70.31 percent Korea: Doosan Corn Products Korea, Inc. - 75 percent

Korea: Doosan Corn Products Korea, Inc. - 75 percent Japan: Nihon Shokuhin Kako Kabishiki Kaisha (NSKK) - Japan Maize Products Co., Ltd.- 22.96 percent

Thailand: Corn Products Amardass (Thailand) Limited – 82.60 percent

The Company also has other subsidiaries, which, if considered in the aggregate as a single subsidiary, would not constitute a significant subsidiary.

## CONSENT OF KPMG LLP

The Board of Directors and Stockholders Corn Products International, Inc.:

We consent to the incorporation by reference in the registration statements on Forms S-8 (No. 333-43479, 333-43525, 333-71573, 333-75844, and 333-33100) and Form S-3 (No. 333-83557) of Corn Products International, Inc. of our report dated January 29, 2004, relating to the consolidated balance sheets of Corn Products International, Inc. and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income, comprehensive income, stockholders' equity and redeemable equity, and cash flows for each of the years in the three-year period ended December 31, 2003, which report is included in the December 31, 2003 annual report on Form 10-K of Corn Products International, Inc. Our report contains an explanatory paragraph that describes the Company's adoption of Statement of Financial Accounting Standard (SFAS) No. 133 as of January 1, 2001 and SFAS No. 142 as of January 1, 2002.

/s/ KPMG LLP

Chicago, Illinois March 11, 2004

# CORN PRODUCTS INTERNATIONAL, INC. POWER OF ATTORNEY

Form 10-K for the Fiscal Year Ended December 31, 2003

KNOW ALL MEN BY THESE PRESENTS, that I, as a director of Corn Products International, Inc., a Delaware corporation, (the "Company"), do hereby constitute and appoint MARCIA E. DOANE as my true and lawful attorney-in-fact and agent, for me and in my name, place and stead, to sign the Annual Report on Form 10-K of the Company for the fiscal year ended December 31, 2003, and any and all amendments thereto, and to file the same and other documents in connection therewith with the Securities and Exchange Commission, granting unto said attorney-in-fact full power and authority to do and perform each and every act and thing requisite and necessary to be done in the premises, as fully to all intents and purposes as I might or could do in person, hereby ratifying and confirming all that said attorney-in-fact may lawfully do or cause to be done by virtue thereof.

IN WITNESS WHEREOF, I have executed this instrument this 11th day of March, 2004.

/s/ Richard J. Almeida
Richard J. Almeida
/s/ Luis Aranguren
Luis Aranguren
/s/ Guenther E. Greiner
Guenther E. Greiner
/s/ Ronald M. Gross
Ronald M. Gross
/s/ Karen L. Hendricks
Karen L. Hendricks
/s/ Bernard H. Kastory
Bernard H. Kastory
/s/ William S. Norman
William S. Norman
/s/ James M. Ringler
James M. Ringler
/s/ Samuel C. Scott III
Samuel C. Scott III
/s/ Clifford B. Storms
Clifford B. Storms

#### **EXHIBIT 31.1**

#### I, Samuel C. Scott III, certify that:

- 1. I have reviewed this annual report on Form 10-K of Corn Products International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2004

/s/ Samuel C. Scott III

Samuel C. Scott III Chairman, President and Chief Executive Officer

#### **EXHIBIT 31.2**

## I, Cheryl K. Beebe, certify that:

- 1. I have reviewed this annual report on Form 10-K of Corn Products International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2004

/s/ Cheryl K. Beebe

Cheryl K. Beebe Vice President and Chief Financial Officer

# **EXHIBIT 32.1**

# Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code as created by the Sarbanes-Oxley Act of 2002

I, Samuel C. Scott III, the Chief Executive Officer of Corn Products International, Inc., certify that (i) the report on Form 10-K for the fiscal year ended December 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Corn Products International, Inc.

/s/ Samuel C. Scott III

Samuel C. Scott III Chief Executive Officer March 11, 2004

A signed original of this written statement required by Section 906 has been provided to Corn Products International, Inc. and will be retained by Corn Products International, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

# **EXHIBIT 32.2**

# Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code as created by the Sarbanes-Oxley Act of 2002

I, Cheryl K. Beebe, the Chief Financial Officer of Corn Products International, Inc., certify that (i) the report on Form 10-K for the fiscal year ended December 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Corn Products International, Inc.

/s/ Cheryl K. Beebe

Cheryl K. Beebe Chief Financial Officer March 11, 2004

A signed original of this written statement required by Section 906 has been provided to Corn Products International, Inc. and will be retained by Corn Products International, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.